

(in \$ millions, except per-share data)

Key Ratios - GAAP:

Xerox Holdings Financial Model
(unaudited)

(in \$ millions, except per-share data)

		2025					2026		
		Q1	Q2	Q3	Q4	FY	Q1	Q2	FY
Gross Margins	- Sales	31.4%	27.8%	20.6%	32.9%	27.9%	34.8%	41.9%	38.5%
	- Services/Maintenance/Rentals/Other	27.9%	29.2%	24.8%	23.8%	26.3%	24.7%	29.3%	27.0%
	- Total	29.2%	28.6%	22.7%	28.6%	27.1%	29.7%	35.8%	32.8%
SAG as a % of Revenue		25.9%	23.4%	24.3%	21.3%	23.6%	23.3%	22.5%	22.9%
Tax Rate		-34.3%	-76.7%	-153.3%	-19.7%	-110.9%	-43.8%	58.1%	-119.0%
Ending Xerox Employment		16,800	16,600	26,300	24,600	24,600	22,900	23,000	23,000

***For those periods that exclude the preferred stock dividend the average shares for the calculations of diluted EPS include 7 million shares associated with our Series A or Series B convertible preferred stock.*

**Xerox Holdings Financial Model - Non-GAAP basis
(unaudited)**

(in \$ millions, except per-share data)

Revenues
Sales
Services, maintenance, rentals and other
Total Revenues
Cost of Revenue
Cost of sales
Cost of services, maintenance, rentals and other
Total Cost of Revenue
Gross Profit
Sales gross profit
Services, maintenance and rentals gross profit
Gross Profit
Research, development & engineering
Bad Debt Expense
Selling, administrative and general exp. (Excl Bad Debts)
Total Selling, administrative and general exp.
Non-financing interest expense
0
Aggregate Exchange losses
All other, net
Total Other, net
Total Costs and Expenses
(Loss) Income before Income Taxes
Income Taxes
Net (Loss) Income
(Loss) Earnings Per Share
Operations:
Preferred Dividends - Adjusted EPS **
Adjusted(Loss) Earnings per Share
Adjusted Weighted Average Shares **

Key Ratios - Adjusted:

Gross Margins - Sales

Non-GAAP basis is adjusted to exclude restructuring and related costs, amortization of intangible assets, non-service retirement-related costs as well as other discrete, unusual or infrequent items as described in our Non-GAAP Financial Measures section of our Quarterly Reports on Form 10-Q and our Annual Report on Form 10-K

2025					2026		
Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD
557	665	993	1,068	3,283	920	996	1,916
900	911	968	960	3,739	926	926	1,852
1,457	1,576	1,961	2,028	7,022	1,846	1,922	3,768
377	474	679	711	2,241	595	574	1,169
647	641	716	725	2,729	691	650	1,341
1,024	1,115	1,395	1,436	4,970	1,286	1,224	2,510
180	191	314	357	1,042	325	422	747
253	270	252	235	1,010	235	276	511
433	461	566	592	2,052	560	698	1,258
42	43	74	69	228	64	66	130
9	15	9	6	39	5	12	17
360	344	418	415	1,537	419	417	836
369	359	427	421	1,576	424	429	853
33	55	80	80	248	84	100	184
-	-	-	-	-	-	-	-
-	1	5	6	12	5	8	13
(1)	(15)	-	(1)	(17)	(1)	15	14
(1)	(14)	5	5	(5)	4	23	27
1,467	1,558	1,981	2,011	7,017	1,862	1,842	3,704
(10)	18	(20)	17	5	(16)	80	64
(6)	95	(47)	25	67	35	25	60
(4)	(77)	27	(8)	(62)	(51)	55	4
(0.06)	(0.64)	0.20	(0.10)	(0.60)	(0.43)	0.38	(0.03)
-	-	-	-	-	-	-	-
(0.06)	(0.64)	0.20	(0.10)	(0.60)	(0.43)	0.38	(0.03)
125	126	129	128	126	129	135	133
32.3%	28.7%	31.6%	33.4%	31.7%	35.3%	42.4%	39.0%

**Xerox Holdings Financial Model - Non-GAAP basis
(unaudited)**

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(in \$ millions, except per-share data)

	2025					2026		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD
- Services/Maintenance/Rentals/Other	28.1%	29.6%	26.0%	24.5%	27.0%	25.4%	29.8%	27.6%
- Total	29.7%	29.3%	28.9%	29.2%	29.2%	30.3%	36.3%	33.4%
Adjusted Operating Margin	1.5%	3.7%	3.3%	5.0%	3.5%	3.9%	10.6%	7.3%
SAG as a % of Revenue	25.3%	22.8%	21.8%	20.8%	22.4%	23.0%	22.3%	22.6%
Adjusted Effective Tax Rate	60.0%	527.8%	235.0%	147.1%	1340.0%	-218.8%	31.3%	93.8%
Non-GAAP Adjustments:								
Restructuring and related costs	(1)	10	59	(2)	66	45	23	68
Amortization of intangible assets	10	10	30	33	83	30	30	60
Non-service retirement-related costs	18	19	20	21	78	21	21	42
Transaction and related costs	3	6	47	3	59	4	-	4
Transformation costs	6	3	3	5	17	2	2	4
Purchase accounting adjustments to fixed assets	-	-	16	13	29	11	12	23
Purchase accounting adjustments to inventory	-	-	102	-	102	-	-	-
Loss (Gain) on extinguishment of debt	-	4	-	1	5	(56)	(39)	(95)
Divestitures	(4)	-	-	-	(4)	-	-	-
Commitment Fee expense	18	4	-	-	22	-	-	-
Escrow interest	-	12	-	-	12	-	-	-
Inventory impact related to the exit of certain Production Print manufacturing operations	7	10	3	4	24	-	-	-
Tax on adjusted items	29	(49)	507	(13)	474	(3)	(7)	(10)
Total Non-GAAP Adjustments	86	29	787	65	967	54	42	96

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Xerox Holdings Financial Model
(unaudited)

(in \$ millions)

	2025					2026	
	Q1	Q2	Q3	Q4	FY	Q1	Q2
Revenue							
Entry	50	63	129	180	422	137	140
Mid-range	148	181	178	205	712	162	162
High-end	81	87	71	95	334	72	82
Other	5	5	5	5	20	7	3
Total Equipment Revenue	284	336	383	485	1,488	378	387

Installs*

Entry

Color	29%	(6)%	(33)%	(17)%	(9)%	(36)%	6%
B&W	(7)%	(12)%	(27)%	(3)%	(13)%	16%	(8)%

Mid-range

Color	15%	11%	6%	(15)%	2%	(17)%	(14)%
B&W	(10)%	(22)%	(14)%	(18)%	(16)%	(24)%	(9)%

High-end

Color	19%	21%	7%	(5)%	9%	(12)%	(14)%
B&W	(11)%	(1)%	(35)%	(19)%	(17)%	21%	(35)%

* Installs Y/Y change reported on a pro forma basis. Installs were restated in Q2 2026 and prior periods to align with the go-to-market strategy. Changes include shifting Light Production/EPC Low from Mid-Range to High-End and certain Entry products from Color to B&W or B&W to Color