

A modern office interior with large glass windows, people working at a table, and a digital display on the wall. The scene is brightly lit with overhead lights and natural light from the windows. A person is walking in the foreground, slightly out of focus. A digital display on the right wall shows a blue architectural rendering of a building. The overall atmosphere is professional and collaborative.

Earnings Presentation

Q1 2026 Results

April 30, 2026

xerox™

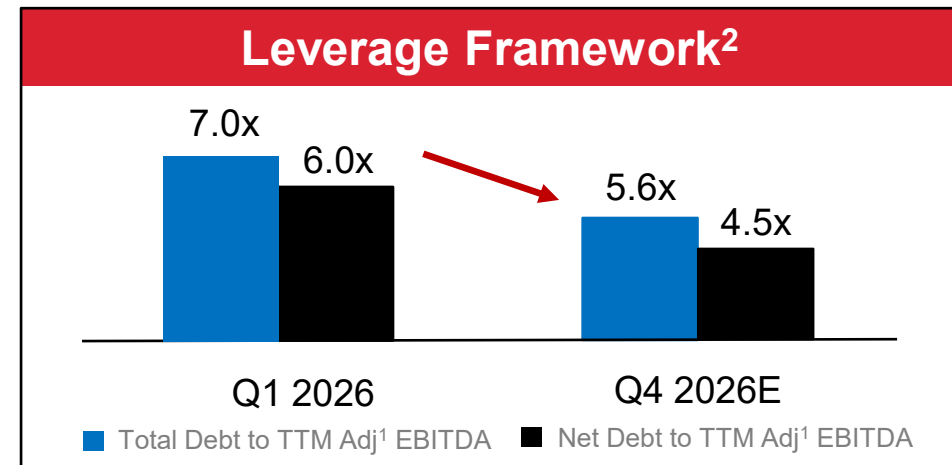
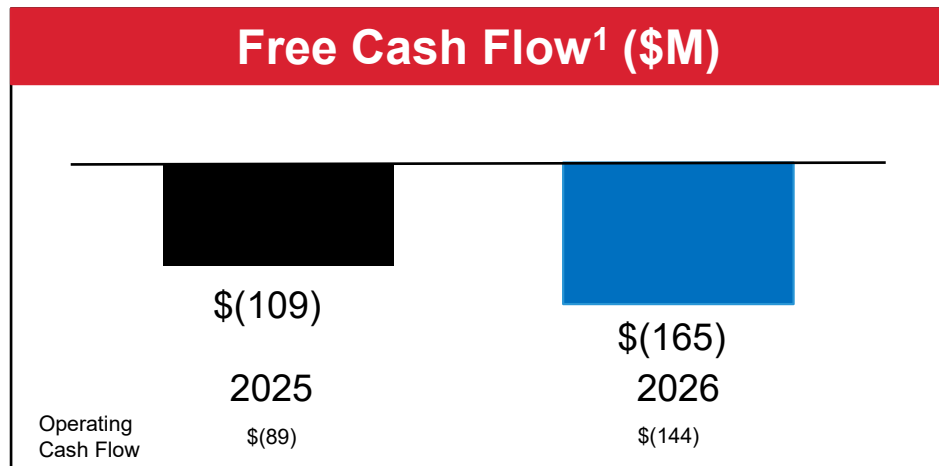
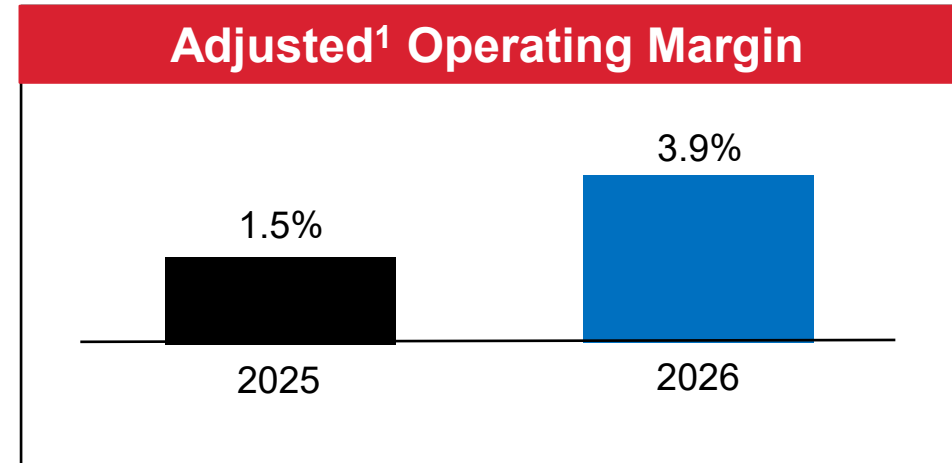
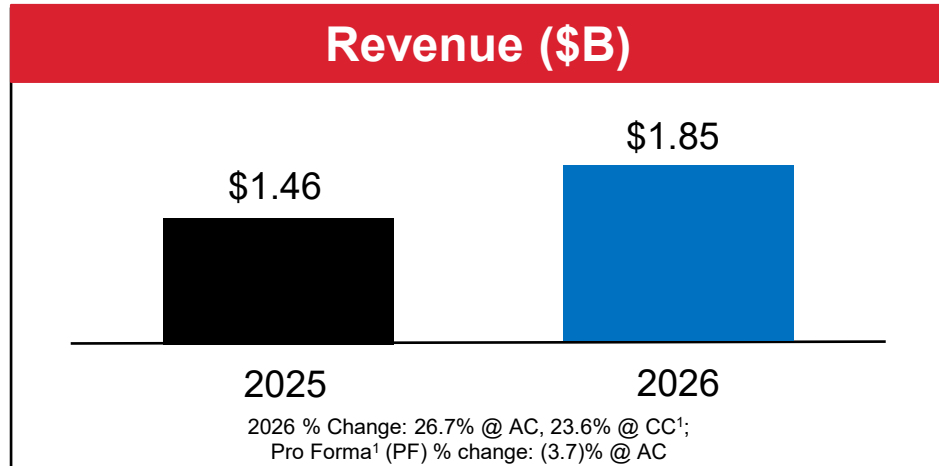
Forward-Looking Statements

This presentation and other written or oral statements made from time to time by management contain “forward looking statements” as defined in the Private Securities Litigation Reform Act of 1995 and involve certain risks and uncertainties. The words “anticipate”, “believe”, “estimate”, “expect”, “intend”, “will”, “would”, “could”, “can”, “should”, “targeting”, “projecting”, “driving”, “future”, “plan”, “predict”, “may” and similar expressions are intended to identify forward-looking statements. The Company’s actual results may differ significantly from the results discussed in the forward-looking statements. These statements reflect management’s current beliefs and assumptions and are subject to a number of other factors that may cause actual results to differ materially.

Such factors include but are not limited to: applicable market conditions; global macroeconomic conditions, including inflation, slower growth or recession, delays or disruptions in the global supply chain, higher interest rates, and wars and other conflicts; our ability to succeed in a competitive environment, including by developing new products and service offerings and preserving our existing products and market share as well as repositioning our business in the face of customer preference, technological, and other change, such as evolving return-to-office and hybrid working trends; failure of our customers, vendors, and logistics partners to perform their contractual obligations to us; our ability to attract, train, and retain key personnel; execution risks around our Transformation; the risk of breaches of our security systems due to cyber, malware, or other intentional attacks that could expose us to liability, litigation, regulatory action or damage our reputation; our ability to obtain adequate pricing for our products and services and to maintain and improve our cost structure; changes in economic and political conditions, licensing requirements, and tax laws in the United States and in the foreign countries in which we do business; the risk that multi-year contracts with governmental entities could be terminated prior to the end of the contract term and that civil or criminal penalties and administrative sanctions could be imposed on us if we fail to comply with the terms of such contracts and applicable law; interest rates, cost of capital, and access to credit markets; risks related to our indebtedness; the imposition of new or incremental trade protection measures such as tariffs and import or export restrictions; funding requirements associated with our employee pension and retiree health benefit plans; changes in foreign currency exchange rates; the risk that we may be subject to new or heightened regulatory or operation risks as a result of our, or third parties,’ use or anticipated use of artificial intelligence technologies; the risk that our operations and products may not comply with applicable worldwide regulatory requirements, particularly environmental regulations and directives and anti-corruption laws; the outcome of litigation and regulatory proceedings to which we may be a party; laws, regulations, international agreements and other initiatives to limit greenhouse gas emissions or relating to climate change, as well as the physical effects of climate change; our ability to successfully integrate the Lexmark business and realize the anticipated benefits thereof, including expected synergies; and other factors that are set forth from time to time in the Company’s Securities and Exchange Commission filings, including the combined Annual Report on Form 10-K of Xerox Holdings and Xerox Corporation.

These forward-looking statements speak only as of the date hereof or of the date to which they refer, and the Company assumes no obligation to update or revise any forward-looking statements as a result of new information or future events or developments, except as required by law.

Q1 2026 Key Financial Measures



¹ Adjusted measures, Pro Forma Measures, Free Cash Flow and Constant Currency (CC): see Non-GAAP Financial Measures. ² Q4 2026E assumes: adjusted EBITDA of \$765 million (midpoint of 2026 adjusted operating income guidance + D&A / Stock-based compensation of \$290 million); total debt of \$4,301 million (Q1 debt balance less remaining 2026 debt obligations of \$146 million); and cash & cash equivalents of \$886 million (Q1 cash & cash equivalents + \$415 million implied free cash flow guidance for the remainder of 2026 less remaining 2026 debt obligations and dividends). Q1 2026 TTM adjusted EBITDA includes Q2 2025 legacy Lexmark results. We are not assuming additional debt repurchases or benefits from the warrant distribution.

Strategic Priorities for 2026



Stabilize Revenue

- Grow market share through a more vertically integrated entry-level portfolio, cost-efficient and serviceable mid-range, and Production launches in new & adjacent segments
- Leverage improved account coverage and integrated sales engine to accelerate IT Solutions & Digital Services adoption across Xerox's existing client base



Increase Profitability

- Deliver \$250-300 million of in-year gross cost reductions through integration synergies and Transformation initiatives
- Drive structural efficiency through optimization of captive shared service centers, consolidation of IT systems, and operational simplification



Reduce Leverage

- Optimize free cash flow¹ through working capital discipline and utilization of finance receivables funding programs
- Reduce debt through cash flow generation, opportunistic repurchases, and warrant distribution benefits

¹ Adjusted Measures and Free Cash Flow: see Non-GAAP Financial Measures.

Financial Results Summary

(in millions, except per share data)

P&L Measures	Q1 2026	Q1 2025	% Chg YOY	PF ³ % Chg YOY
Print & Other	\$1,692	\$1,294		
IT Solutions	156	164		
Intersegment elimination ¹	(2)	(1)		
Revenue	1,846	1,457	27% AC/ 24% CC ³	(4)% AC
Print & Other	87	41		
IT Solutions	6	5		
Corporate Other ²	(21)	(24)		
Op. Income – Adj³	72	22	227%	
Non-financing interest expense	84	33	155%	
Net (Loss)⁴	(105)	(90)	NM	
Net Income – Adj³	(51)	(4)	NM	
GAAP (Loss) per Share⁴	(0.84)	(0.75)	NM	
Loss per Share – Adj³	(0.43)	(0.06)	NM	

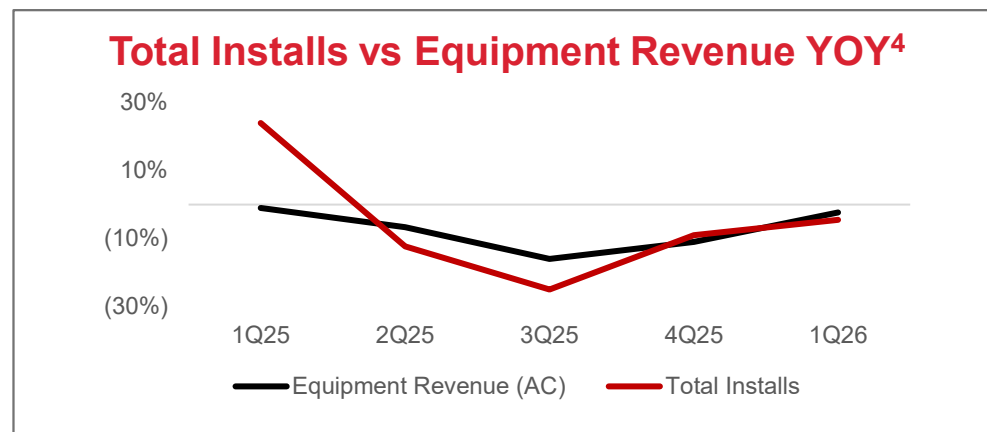
P&L Ratios	Q1 2026	Q1 2025	PF ³ B/(W) YOY
Gross Margin – Adj³	30.3%	29.7%	(60) bps
RD&E %	3.5%	2.9%	
SAG %	23.3%	25.9%	
Operating Margin – Adj³	3.9%	1.5%	20 bps
Tax Rate – Adj³	(218.8)%	60.0%	

¹ Reflects primarily IT hardware, software solutions & services sold by the IT Solutions segment to the Print and Other segment. ² Reflects certain G&A expenses primarily related to corporate functions that are not allocated to reportable segments. ³ Adj Measures and Constant Currency (CC): see Non-GAAP Financial Measures. Pro Forma Measures: see Pro Forma Financial Measures. Q1 2026 adj. tax rate reflects the geographic mix of earnings, an inability to benefit from current-year losses, and one-time discrete items. ⁴ Q1 2026 GAAP (Loss) per share includes a gain on the early extinguishment of debt. Q1 2025 GAAP (Loss) per share includes a tax expense charge related to the establishment of valuation allowances and financing-related charges related to a debt offering. For more details, please see the non-GAAP section of this quarter's earnings press release.



Print & Other Segment Results

(in millions)			% Chg YOY		PF ¹ % Chg YOY
	Q1 2026	Q1 2025	AC	CC ¹	AC
Equipment	378	284	33.1%	30.7%	(2.3)%
Post Sale	1,314	1,010	30.1%	26.5%	(3.8)%
Total Revenue	\$1,692	\$1,294	30.8%	27.4%	(3.5)%
Gross Profit – Adj^{1,2}	530	406	30.5%	28.0%	(6.2)%
Margin ³	31.3%	31.4%			(90) bps
Segment Profit	87	41	112.2%	108.7%	(7.4)%
Margin ³	5.1%	3.2%			(30) bps

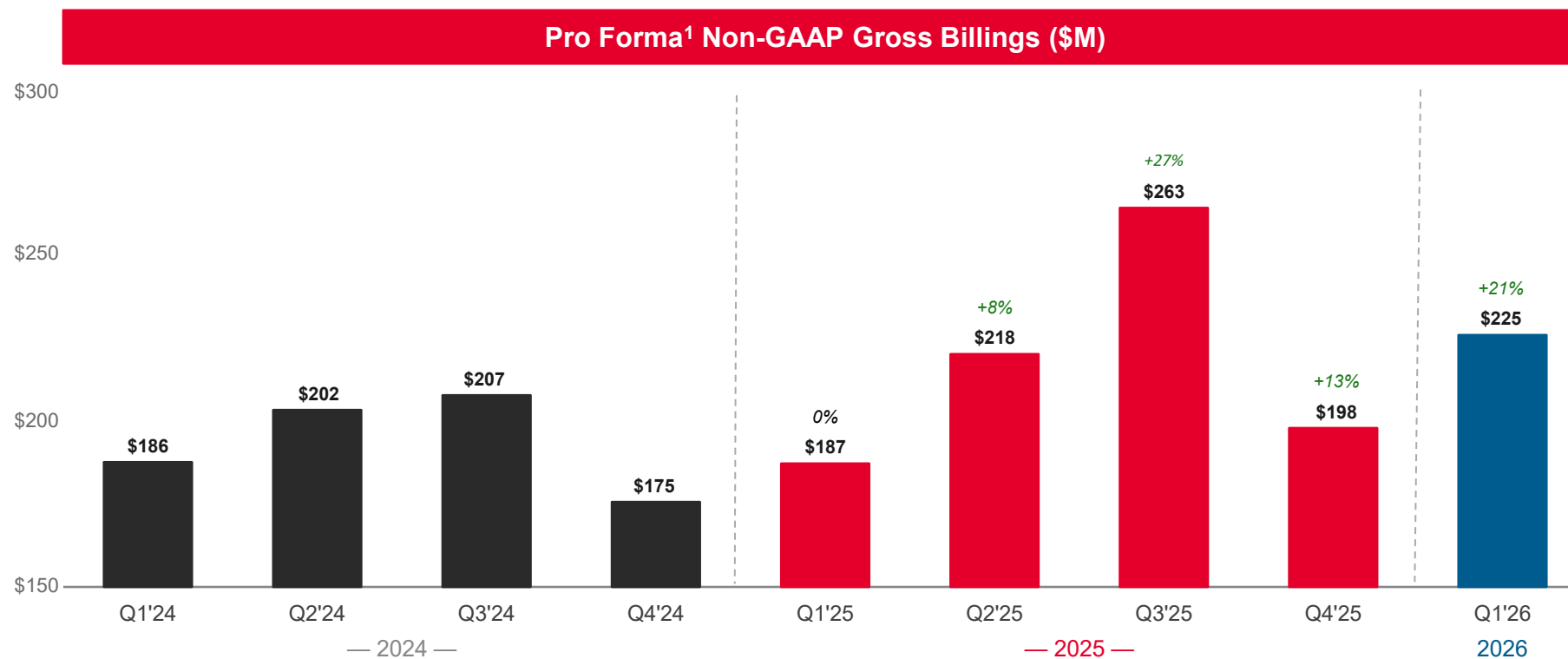


Q1 Installs & Equipment Revenue B/(W) YOY⁴

	Color	B&W	Total Installs	Revenue (AC)
Entry	(37)%	17%	(2)%	
Mid-Range	(19)%	(22)%	(20)%	
High-End	35%	(76)%	31%	
Total	(31)%	14%	(5)%	(2)%

¹ Adjusted Measures, Pro Forma Measures and Constant Currency (CC): see Non-GAAP Financial Measures. ² Gross margin adjustments consist of a fixed asset-related purchase accounting adjustment related to the Lexmark acquisition of \$11 million in Q1 2026, and inventory-related impacts associated with the exit of certain Production Print manufacturing operations of \$7 million in Q1 2025. ³ Gross and segment profit are net of Intersegment Elimination. ⁴ Q3 2025 and beyond installs and Equipment revenue includes Lexmark. Q2 2025 and prior represents legacy Xerox.

Pro Forma¹ Non-GAAP IT Solutions Gross Billings



	Q1'24	Q2'24	Q3'24	Q4'24	FY 2024	Q1'25	Q2'25	Q3'25	Q4'25	FY 2025	Q1'26
Pro Forma¹ Non-GAAP Gross Billings	\$186	\$202	\$207	\$175	\$773	\$187	\$218	\$263	\$198	\$867	\$225
<i>Less: Agent Arrangements and Other²</i>	—	—	—	—	—	\$23	\$7	\$37	\$40	\$106	\$69
Revenue	—	—	—	—	—	\$164	\$213	\$226	\$158	\$761	\$156
Segment Profit³	—	—	—	—	—	\$5	\$10	\$18	\$9	\$42	\$6

¹ 2024 reflects the ITsavvy acquisition as if it had been completed on 1/1/24. 2025 and Q1 2026 reflects actual results. ² Agent arrangements reflect sales of third-party supplier service contracts, SaaS arrangements and certain fulfillment contracts, per ASC 606 principal-vs-agent guidance and other deferrals and accruals. Pro forma gross billings is shown to provide a consistent view of underlying business activity across periods. Mix is expected to stabilize over the 3–5-year contract renewal cycle. ³ Segment profit does not reflect the impact of Corporate Other SAG and G&A expenses that are not allocated to either of our reportable segments.* Quarters might not sum to annuals due to rounding.



IT Solutions Segment Results

(in millions)			% Chg YOY	
	Q1 2026	Q1 2025	AC	CC ¹
Products	105	105	0.0%	0.0%
Services	49	58	(15.5)%	(16.8)%
Intersegment revenue ²	2	1	NM	NM
Total Revenue	\$156	\$164	(4.9)%	(5.9)%
Gross Profit³	30	28	7.1%	6.2%
Margin ³	19.5%	17.2%		
Segment Profit³	6	5	20.0%	17.1%
Margin ³	3.9%	3.1%		

IT Solutions: Key Performance Indicators / Trends

- **Gross Billings grew 21% YOY in Q1 2026:**
 - Double-digit growth in Infrastructure & Networking equipment and software
 - Double-digit growth in PCs
 - Double-digit growth in Cloud & Hosting
- **Strong Orders and Print Cross-sale Activity**
 - Q1 2026 Gross Bookings increased 32% YOY
 - In Q1 2026, roughly \$32 million of opportunities sourced from legacy Xerox Print clients

¹ Constant Currency (CC): see Non-GAAP Financial Measures. ² Reflects revenue, primarily IT hardware, software solutions and services, sold by the IT Solutions segment to the Print and Other segment. ³ Gross and segment profit and margin are net of Intersegment Elimination.

Cash Flow

(in millions)	Q1 2026	Q1 2025
Pre-tax (Loss)	(73)	(67)
Non-Cash Add-Backs ¹	138	100
Restructuring Payments	(21)	(18)
Pension Contributions	(36)	(34)
Working Capital, net ²	(97)	(60)
Change in Finance Assets ³	34	98
Other ⁴	(89)	(108)
Cash used in Operations	(144)	(89)
Cash (used in) provided by Investing	(24)	6
Cash provided by (used in) Financing	242	(159)
Ending Cash, Cash Equivalents and Restricted Cash ⁵	637	390
Free Cash Flow⁶	(165)	(109)

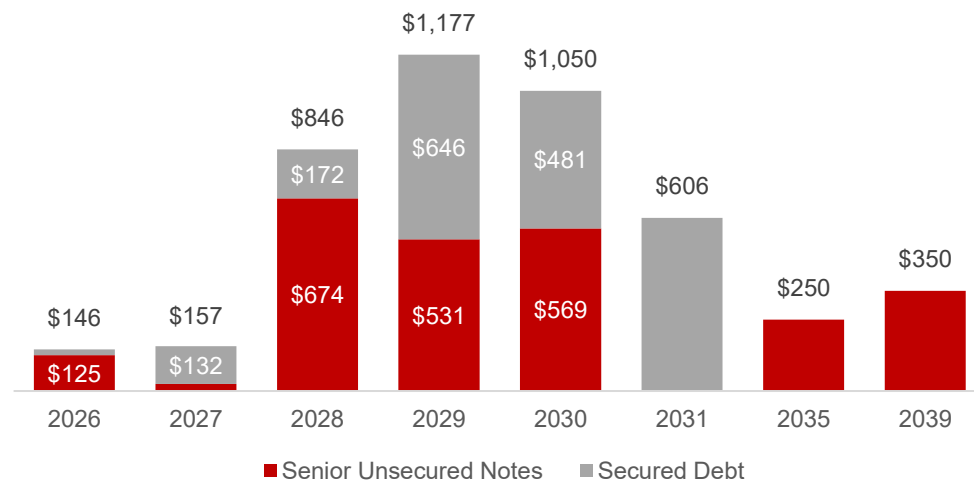
¹ Non-cash add-backs include depreciation & amortization (including equipment on operating lease), provisions, stock-based compensation, non-service retirement-related costs, restructuring and asset impairment charges and gain on sales of businesses and assets (as applicable). ² Working Capital, net includes accounts receivable, accounts payable and inventory. ³ Includes equipment on operating leases (excluding its related depreciation) and finance receivables. ⁴ Includes other current and long-term assets and liabilities, accrued compensation, derivative assets and liabilities, other operating, net, distributions from net income of unconsolidated affiliates and changes in cash tax liabilities. ⁵ Includes restricted cash of \$52 million in Q1 2026 and \$54 million in Q1 2025. ⁶ Free Cash Flow: see Non-GAAP Financial Measures.

Capital Structure

Debt and Cash¹

(in billions)	Q1 2026	Q4 2025
Total Debt	\$(4.4)	\$(4.2)
Less: Cash ¹	\$0.6	\$0.6
Net Debt	\$(3.8)	\$(3.6)
Less: Financing Allocated Debt	\$1.4	\$1.5
Net Core Debt	\$(2.4)	\$(2.1)
Total Debt to TTM Adj. ² EBITDA ³	7.0x	6.7x
Net Debt to TTM Adj. ² EBITDA ³	6.0x	5.8x
Net Core Debt to TTM Adj. ² EBITDA ³	3.8x	3.4x

Q1 Principal Debt Maturity Ladder (\$M)



- No major debt maturities until August 2028 — only ~ \$300 million due through December 2027

¹ Cash, cash equivalents and restricted cash. ² Adjusted Measures: see Non-GAAP Financial Measures. ³ Q1 2026 and Q4 2025 TTM adjusted EBITDA includes the impact of certain legacy Lexmark results for periods prior to the acquisition, as applicable. Refer to the Non-GAAP and Pro Forma Financial Measures.

Debt Details

Instrument	Principal (\$M)	Maturity	Rate	Amortization
JV Senior Secured Term Loan	\$405	Feb-31	S + 812.5	~\$18.2M quarterly starting in Q4 2026
JV Preferred Equity	\$45	Feb-31	S + 1175	~\$2.0M quarterly starting in Q4 2026
Total JV Secured Debt	\$450			
ABL Revolver	-	May-28	S + 175	
Term Loan B	\$705	Nov-29	S + 400	Partial quarterly payment of ~\$6.0M in Q2 2027; ~\$22.5M quarterly starting in Q3 2027
1L Notes	\$400	Oct-30	10.25%	
2L Notes	\$500	Apr-31	13.50%	
Total Xerox Corp Secured Debt (ex-JV Debt) ⁽¹⁾	\$1,605			
Senior Notes (Bridge)	\$125	Jun-26	13.00%	
2028 Senior Notes	\$649	Aug-28	5.50%	
2029 Senior Notes	\$500	Nov-29	8.88%	
2030 Convertible Senior Notes	\$400	Mar-30	3.75%	
2030 Step-Up Senior Notes	\$250	Jun-30	13.00%	\$6.25M quarterly from Q1 2027 - Q3 2029; \$12.5M quarterly thereafter
2035 Senior Notes	\$250	Mar-35	4.80%	
2039 Senior Notes	\$350	Dec-39	6.75%	
Total Unsecured Debt	\$2,524			
Principal Debt Balance	\$4,579			
Total Debt Issuance Costs, Unamortized Interest, and Other	(\$133)			
Total Debt	\$4,446			

¹ \$2 billion secured debt cap under debt covenants.

2026 Full-Year Guidance¹

STABILIZE REVENUE

Above \$7.5B

Revenue

INCREASE PROFITABILITY

\$450–500M

Adj.² Operating Income

REDUCE LEVERAGE

~\$250M

Free Cash Flow²

KEY ASSUMPTIONS

Revenue

Expected growth reflects full year of Lexmark, momentum in IT Solutions Gross Billings, and growth in Digital Services, partially offset by ongoing mid-range Print headwinds and lower XFS revenue reflecting a smaller finance receivables portfolio.

Adj.² Operating Income

Expected year-over-year improvement in adjusted operating income is driven primarily by \$250-300 million of gross cost reductions, inclusive of integration synergies (~\$150-200 million) and Transformation initiatives (~\$100 million), partially offset by lower finance-related gross profit and higher product costs.

Free Cash Flow²

Expected year-over-year improvement in free cash flow is driven by improved adjusted operating income, partially offset by higher interest expense and a reduction in finance receivable forward flow benefits.

¹ Our Q1 results and guidance do not reflect any potential refund benefits associated with the recent Supreme Court ruling on IEEPA tariffs as the related refund process had not been clarified as of March 31st. ² Adjusted Measures and Pro Forma Measures: see Non-GAAP and Pro Forma Financial Measures.

Lexmark Synergies and Implementation Timeline

Expected Phasing of Synergy Realization

<i>\$ in millions</i>	Cumulative Run-Rate Gross Cost Synergies	YOY Benefit from Cost Synergies	In-Year One-time Cash Cost to Achieve	Key Milestones
2025A	\$146	\$35	\$69	<ul style="list-style-type: none"> Initial elimination of duplicative overhead Rationalization of third party spend
2026E	\$250	\$150-200	\$50	<ul style="list-style-type: none"> Supply Chain and R&D optimization Go-to-market realignment Cost absorption through enhanced scale
2027E	≥\$300	\$75-100	<\$25	<ul style="list-style-type: none"> Real Estate consolidation IT infrastructure simplification Optimized MPS delivery structure

Frequently Asked Questions

CEO Transition

What drove the CEO transition? How will things change under Louie's leadership?

The appointment of Louie Pastor as Chief Executive Officer reflects the progress made under his leadership, including material structural cost reductions, accelerated integration execution, a growing revenue pipeline, and the successful execution of two significant balance sheet initiatives — the TPG Angelo Gordon joint venture and the warrant distribution. As part of this transition, Xerox consolidated the CEO and COO roles — a deliberate decision reflecting a focused commitment to cost discipline, operational efficiency, and speed of execution. Under Louie's leadership, investors should expect a clear focus on three priorities — stabilize revenue, increase profitability, and reduce leverage — executed with transparency, accountability, and a hands-on operating style.

Integration Progress

How is the integration with Lexmark progressing?

The integration remains on track with cumulative synergies expected to be at least \$300 million, including \$150-200 million in-year in 2026. We view these savings as a multi-year journey with tailwinds extending well beyond 2027. Operationally, we have unified our go-to-market organizations under a single commercial engine, with leadership in place across three regional theaters — North America, Western Europe, and Rest of World — drawing from both legacy Xerox and Lexmark. We also continue to take greater ownership of our product design and manufacturing and are launching new devices, which should yield gross margin benefits starting later this year. Early commercial proof points are encouraging, including better-than-expected demand for legacy Lexmark equipment in Q1.

Drivers of Q1 Improvement / 2026 Outlook

Trends improved in Q1. What are the drivers? What are your expectations for 2026?

On a pro forma basis¹, Q1 2026 revenue declined 4% year-over-year versus a 9% decline in Q4 2025. This is a material improvement driven by higher demand, a more stable U.S. macro environment, fewer one-time headwinds, and a modest pull-forward of approximately 1% in post-sale revenue, primarily in Supplies. Adjusted¹ operating margin expanded 240 basis points year-over-year, reflecting the cost discipline our team has maintained through a complex integration and the cumulative benefits of Transformation initiatives and integration savings. Based on this strong start and an improving sales pipeline, we are reaffirming 2026 guidance with increased confidence.

IP Joint Venture Rationale

Why did Xerox decide to contribute its IP into a Joint Venture with TPG Angelo Gordon?

Xerox entered into the partnership to further capitalize the business during its seasonally lower liquidity period. Proceeds are unrestricted and usable for general corporate purposes, including augmenting liquidity, accelerating Transformation and integration efforts, and opportunistically addressing our capital structure which we demonstrated by retiring \$101 million of face value of our 2028 Senior Unsecured Notes at a significant discount. The partnership with TPG Angelo Gordon is also an endorsement of our strategy and the strength of the Xerox brand globally.





Appendix

Operating Trends

(in millions, except EPS)	2024					2025					2026
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1
Total Revenue	\$1,502	\$1,578	\$1,528	\$1,613	\$6,221	\$1,457	\$1,576	\$1,961	\$2,028	\$7,022	\$1,846
<i>% Change</i>	(12.4)%	(10.0)%	(7.5)%	(8.6)%	(9.7)%	(3.0)%	(0.1)%	28.3%	25.7%	12.9%	26.7%
<i>CC¹ % Change</i>	(13.2)%	(9.6)%	(7.3)%	(8.0)%	(9.5)%	(1.1)%	(1.1)%	27.0%	23.6%	12.2%	23.6%
Adj¹ Operating Income	\$33	\$85	\$80	\$104	\$302	\$22	\$59	\$65	\$102	\$248	\$72
Adj¹ Operating Margin	2.2%	5.4%	5.2%	6.4%	4.9%	1.5%	3.7%	3.3%	5.0%	3.5%	3.9%
GAAP (Loss) EPS²	(\$0.94)	\$0.11	(\$9.71)	(\$0.20)	(\$10.75)	(\$0.75)	(\$0.87)	(\$6.01)	(\$0.60)	(\$8.25)	(\$0.84)
Adj¹ EPS (Loss)	\$0.06	\$0.29	\$0.25	\$0.36	\$0.97	(\$0.06)	(\$0.64)	\$0.20	(\$0.10)	(\$0.60)	(\$0.43)
Operating Cash Flow	(\$79)	\$123	\$116	\$351	\$511	(\$89)	(\$11)	\$159	\$208	\$224	(\$144)
Free Cash Flow¹	(\$89)	\$115	\$107	\$334	\$467	(\$109)	(\$30)	\$131	\$184	\$133	(\$165)

¹ Adjusted measures, Free Cash Flow and Constant Currency (CC): see Non-GAAP Financial Measures. ² Q1 2026 GAAP Loss per share includes a gain on the early extinguishment of debt. Full year 2025 GAAP Loss per share: Q1 includes a tax expense charge and financing-related charges; Q2 includes interest and financing-related charges and a tax expense; Q3 2025 includes an inventory-related purchase accounting adjustment and a tax expense charge. Full year 2024 GAAP Loss per share: Q1 includes a Transformation-related charge; Q3 includes a non-cash goodwill impairment charge and a tax expense charge; Q4 includes the write-off of intangibles, and Transformation & transaction-related costs. For details, please see the non-GAAP section of the latest earnings press release.

Non-GAAP Financial Measures

We have reported our financial results in accordance with generally accepted accounting principles (GAAP). In addition, we have discussed our financial results using the non-GAAP measures described below. We believe these non-GAAP measures allow investors to better understand the trends in our business and to better understand and compare our results. Management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the primary factors management uses in planning for and forecasting future periods. Compensation of our executives is based in part on the performance of our business based on these non-GAAP measures. Accordingly, we believe it is necessary to adjust several reported amounts, determined in accordance with GAAP, to exclude the effects of certain items as well as their related income tax effects.

However, these non-GAAP financial measures should be viewed in addition to, and not as a substitute for, the Company's reported results prepared in accordance with GAAP. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with our Condensed Consolidated Financial Statements prepared in accordance with GAAP.

A reconciliation of the estimated post-acquisition impact on Adjusted Net (Loss) and EPS, Adjusted Operating Income and Margin, and Free Cash Flow to the closest GAAP financial measures, Net (Loss), EPS, Pre-tax Margin, and Operating Cash Flow, are not provided. GAAP measures for those periods are not available without unreasonable effort, in part as the timing of synergies and costs to achieve synergies related to the acquisitions are not available at this time.

- Adjusted Net (Loss) and EPS (Restructuring and related costs, net, Amortization of intangible assets, and other discrete, unusual or infrequent items);
- Adjusted Operating Income and Margin (Costs and expenses noted above as adjustments for our Adjusted Net (Loss) and EPS measure, as well as amounts included in Other (income) expenses, net, and certain other non-operating costs and expenses, and other discrete, unusual or infrequent items);
- Free Cash Flow (Capital expenditures).

Reconciliations of the non-GAAP financial measures below to the most directly comparable financial measures calculated and presented in accordance with GAAP are set forth below.

Adjusted Earnings (Loss) Measures

- Adjusted Net Income and Earnings per share (Adjusted EPS)
- Adjusted Effective Tax Rate

The above measures were adjusted for the following items:

- Restructuring and related costs, net: Restructuring and related costs, net include restructuring and asset impairment charges as well as costs associated with our Transformation programs beyond those normally included in restructuring and asset impairment charges. Restructuring consists of costs primarily related to severance and benefits paid to employees pursuant to formal restructuring and workforce reduction plans. Asset impairment includes costs incurred for those assets sold, abandoned or made obsolete as a result of our restructuring actions, exiting from a business or other strategic business changes. Additional costs for our Transformation programs are primarily related to the implementation of strategic actions and initiatives and include third-party professional service costs as well as one-time incremental costs. All of these costs can vary significantly in terms of amount and frequency based on the nature of the actions as well as the changing needs of the business. Accordingly, due to that significant variability, we will exclude these charges since we do not believe they provide meaningful insight into our current or past operating performance nor do we believe they are reflective of our expected future operating expenses as such charges are expected to yield future benefits and savings with respect to our operational performance.
- Amortization of intangible assets: The amortization of intangible assets is driven by our acquisition activity which can vary in size, nature and timing as compared to other companies within our industry and from period to period. The use of intangible assets contributed to our revenues earned during the periods presented and will contribute to our future period revenues as well. Amortization of intangible assets will recur in future periods
- Non-service retirement-related costs: Our defined benefit pension and retiree health costs include several elements impacted by changes in plan assets and obligations that are primarily driven by changes in the debt and equity markets as well as those that are predominantly legacy in nature and related to employees who are no longer providing current service to the Company (e.g. retirees and ex-employees). These elements include (i) interest cost, (ii) expected return on plan assets, (iii) amortization of prior plan amendments, (iv) amortized actuarial gains/losses and (v) the impacts of any plan settlements/curtailments. Accordingly, we consider these elements of our periodic retirement plan costs to be outside the operational performance of the business or legacy costs and not necessarily indicative of current or future cash flow requirements. This approach is consistent with the classification of these costs as non-operating in Other (income) expenses, net. Adjusted earnings will continue to include the service cost elements of our retirement costs, which is related to current employee service as well as the cost of our defined contribution plans.
- Transaction and related costs, net: Transaction and related costs, net are costs and expenses primarily associated with certain major or significant strategic M&A projects. These costs are primarily for third-party legal, accounting,

Non-GAAP Financial Measures

- consulting and other similar type professional services as well as potential legal settlements that may arise in connection with those M&A transactions. These costs are considered incremental to our normal operating charges and were incurred or are expected to be incurred solely as a result of the planned transactions. Accordingly, we are excluding these expenses from our Adjusted Earnings Measures in order to evaluate our performance on a comparable basis.
- Discrete, unusual or infrequent items: We exclude these item(s), when applicable, given their discrete, unusual or infrequent nature and their impact on the comparability of our results for the period to prior periods and future expected trends.
 - Stock-based compensation
 - Goodwill impairment charge
 - Inventory-related impact - exit of certain Production Print manufacturing operations
 - Transformation-related costs
 - Lexmark – settlement of pre-existing employment agreements
 - Lexmark – inventory-related purchase accounting adjustment
 - Lexmark – fixed asset-related purchase accounting adjustment
 - Lexmark acquisition financing – escrow interest, net
 - Deferred tax valuation allowance
 - Divestitures
 - Loss (gain) on early extinguishment of debt
 - Income tax on PARC donation
 - Income tax on goodwill impairment
 - Commitment fee expense

Adjusted Operating Income and Margin

We calculate and utilize adjusted operating income and margin measures by adjusting our reported pre-tax (loss) and margin amounts. In addition to the costs and expenses noted as adjustments for our adjusted earnings measures, adjusted operating income and margin also exclude the remaining amounts included in Other (income) expenses, net, which include certain other non-operating costs and expenses. We exclude these amounts in order to evaluate our current and past operating performance and to better understand the expected future trends in our business.

Adjusted Gross Profit and Margin

We calculate non-GAAP gross Profit and Margin by excluding the inventory impact related to the exit of certain Production Print manufacturing operations, included in Cost of services, maintenance and rentals. We also exclude certain accounting adjustments associated with the Lexmark transaction.

Adjusted EBITDA

Earnings before interest, taxes, depreciation and amortization adjusted for additional items, when applicable, given their discrete, unusual or infrequent nature and their impact on comparability of our results for the period to prior periods and future expected trends.

Constant Currency (CC)

To better understand trends in our business, we believe that it is helpful to adjust revenue to exclude the impact of changes in the translation of foreign currencies into U.S. dollars. We refer to this adjusted revenue as “constant currency.” This impact is calculated by translating current period activity in local currency using the comparable prior year period's currency translation rate. This impact is calculated for all countries where the functional currency is not the U.S. dollar. Management believes the constant currency measure provides investors an additional perspective on revenue trends. Currency impact can be determined as the difference between actual growth rates and constant currency growth rates.

Free Cash Flow

To better understand trends in our business, we believe that it is helpful to adjust operating cash flows by subtracting amounts related to capital expenditures. Management believes this measure gives investors an additional perspective on cash flow from operating activities in excess of amounts required for reinvestment. It provides a measure of our ability to fund acquisitions, repay debt and pay dividends.

Adjusted Net Income (Loss) and EPS Reconciliation

(in millions, except per share amounts)	FY-24		Q1-25		Q2-25		Q3-25		Q4-25		FY-25		Q1-26	
	Net (Loss) Income	EPS	Net (Loss)	EPS	Net (Loss)	EPS	Net (Loss) Income	EPS	Net (Loss)	EPS	Net (Loss)	EPS	Net (Loss)	EPS
Reported ⁽¹⁾	\$ (1,321)	\$ (10.75)	\$ (90)	\$ (0.75)	\$ (106)	\$ (0.87)	\$ (760)	\$ (6.01)	\$ (73)	\$ (0.60)	\$ (1,029)	\$ (8.25)	\$ (105)	\$ (0.84)
Goodwill impairment	1,058		-		-		-		-		-		-	
Inventory-related impact - exit of certain Production Print manufacturing operations ⁽²⁾	51		7		10		3		4		24		-	
Restructuring and related costs, net	112		(1)		10		59		(2)		66		45	
Amortization of intangible assets	73		10		10		30		33		83		30	
Divestitures	47		(4)		-		-		-		(4)		-	
Non-service retirement-related costs	80		18		19		20		21		78		21	
Transaction and related costs, net	(31)		3		6		23		-		32		4	
Loss (gain) on early extinguishment of debt	(2)		-		4		-		1		5		(56)	
Transformation-related costs ⁽³⁾	12		6		3		3		5		17		2	
Commitment fee expense ⁽⁴⁾	-		18		4		-		-		22		-	
Income tax on goodwill impairment ⁽⁵⁾	(43)		-		-		-		-		-		-	
Income tax on PARC donation ⁽⁵⁾	-		9		-		11		-		20		-	
Lexmark - settlement of pre-existing employment agreements	-		-		-		24		3		27		-	
Lexmark - inventory-related purchase accounting adjustment ⁽⁶⁾	-		-		-		102		-		102		-	
Lexmark - fixed asset-related purchase accounting adjustment	-		-		-		16		13		29		11	
Lexmark acquisition financing - escrow interest, net ⁽⁷⁾	-		-		12		-		-		12		-	
Deferred tax asset valuation allowance	169		50		-		467		-		517		8	
Income tax on adjustments ⁽⁵⁾	(70)		(30)		(49)		29		(13)		(63)		(11)	
Adjusted	<u>\$ 135</u>	<u>\$ 0.97</u>	<u>\$ (4)</u>	<u>\$ (0.06)</u>	<u>\$ (77)</u>	<u>\$ (0.64)</u>	<u>\$ 27</u>	<u>\$ 0.20</u>	<u>\$ (8)</u>	<u>\$ (0.10)</u>	<u>\$ (62)</u>	<u>\$ (0.60)</u>	<u>\$ (51)</u>	<u>\$ (0.43)</u>
Tax effects associated with U.S. and U.K. losses ⁽⁸⁾			(3)										41	
Normalized Adjusted			<u>\$ (7)</u>	<u>\$ (0.09)</u>									<u>\$ (10)</u>	<u>\$ (0.11)</u>
Dividends on preferred stock used in adjusted EPS calculation ⁽⁹⁾	\$ 14		\$ 4		\$ 3		\$ 4		\$ 3		\$ 14		\$ 4	
Weighted average shares for adjusted EPS ⁽⁹⁾	126		125		126		129		128		127		129	

⁽¹⁾ Q1 2026 Net (Loss) and Diluted (Loss) per share includes a gain on the extinguishment of debt. Full-year 2025 Net (Loss) and Diluted (Loss) per Share, include the following: Q3 2025 includes an inventory-related purchase accounting adjustment and a tax expense charge; Q2 2025 includes interest and financing-related charges, net, and tax expense related to interest expense that was not deductible according to tax guidelines in place as of 6/30/25; Q1 2025 includes a charge to tax expense and after-tax financing-related charges. Full-year 2024 Net (Loss) and Diluted (Loss) per Share, include the following: a Reinvention-related charge; insurance proceeds from a legal settlement; non-cash goodwill impairment charge; write-off of intangibles and Reinvention-related and acquisition charges. For details, please see the non-GAAP section of this quarter's earnings press release.

⁽²⁾ Reflects inventory-related charges and the cancellation of related purchase contracts as a result of the exit of certain production print manufacturing operations.

⁽³⁾ In the first quarter of 2026, Xerox Holdings Corporation renamed "Reinvention-related costs" to "Transformation-related costs." This change in terminology did not affect the nature of the costs.

⁽⁴⁾ Primarily reflects fees associated with the recently completed private offering of \$400 million in aggregate principal amount of 10.25% Senior Secured First Lien Notes and \$400 million aggregate principal amount of 13.5% Senior Secured Second Lien Notes Due in 2031.

⁽⁵⁾ Refer to Adjusted Effective Tax Rate Reconciliation.

⁽⁶⁾ Reflects a purchase accounting adjustment related to the acquisition of Lexmark, for cost associated with a net inventory write up.

⁽⁷⁾ Reflects net interest expense on net proceeds received from debt issuances which were placed in escrow to fund the Lexmark Acquisition.

⁽⁸⁾ Normalized adjusted net loss includes tax benefits of \$41 million in Q1 2026 and (\$3) million in Q1 2025, which are not included in adjusted earnings. This represents the tax effects associated with pre-tax losses generated in U.S. and UK entities subject to full valuation allowances.

⁽⁹⁾ For those periods that include the preferred stock dividend the average shares for the calculations of diluted EPS exclude 7 million shares associated with our Series A convertible preferred stock, as applicable.

Adjusted Effective Tax Rate Reconciliation

(in millions)	Q1-26			Q1-25		
	Pre-Tax Loss	Income Tax Expense	Effective Tax Rate	Pre-Tax Loss	Income Tax Expense (Benefit)	Effective Tax Rate
Reported ⁽¹⁾	\$ (73)	\$ 32	(43.8%)	\$ (67)	\$ 23	(34.3%)
Income tax on PARC donation	-	-		-	(9)	
Deferred tax asset valuation allowance	-	(8)		-	(50)	
Non-GAAP adjustments ⁽²⁾	57	11		57	30	
Adjusted	\$ (16)	\$ 35	(218.8%)	\$ (10)	\$ (6)	60.0%

⁽¹⁾ Pre-Tax Loss and Income Tax Expense (Benefit).

⁽²⁾ Refer to Adjusted Net (Loss) Income and EPS reconciliations for details.

Adjusted Gross Profit and Margin Reconciliation

(in millions)	FY-24		Q1-25		Q2-25		Q3-25		Q4-25		FY-25		Q1-26	
Revenue ⁽¹⁾	\$ 6,221		\$ 1,457		\$ 1,576		\$ 1,961		\$ 2,028		\$ 7,022		\$ 1,846	
Cost of revenue ⁽¹⁾	<u>4,261</u>		<u>1,031</u>		<u>1,125</u>		<u>1,516</u>		<u>1,449</u>		<u>5,121</u>		<u>1,297</u>	
Gross Profit and Margin	1,960	31.5%	426	29.2%	451	28.6%	445	22.7%	579	28.6%	1,901	27.1%	549	29.7%
Adjustment:														
Inventory-related impact - exit of certain Production Print manufacturing operations	51		7		10		3		4		24		-	
Lexmark - inventory-related purchase accounting adjustment ⁽²⁾	-		-		-		102		-		102		-	
Lexmark - fixed asset-related purchase accounting adjustment	-		-		-		16		11		25		11	
Adjusted Gross Profit and Margin	<u>\$ 2,011</u>	32.3%	<u>\$ 433</u>	29.7%	<u>\$ 461</u>	29.3%	<u>\$ 566</u>	28.9%	<u>\$ 594</u>	29.3%	<u>\$ 2,052</u>	29.2%	<u>\$ 560</u>	30.3%

⁽¹⁾ Total revenues and cost of revenue

⁽²⁾ Reflects a purchasing accounting adjustment related to the acquisition of Lexmark, for cost associated with a net inventory write up

Adjusted Gross Profit and Margin Reconciliation – Print and Other

(in millions)	FY-24		Q1-25		Q2-25		Q3-25		Q4-25		FY-25		Q1-26	
Revenue ⁽¹⁾	\$ 5,864		\$ 1,294		\$ 1,366		\$ 1,739		\$ 1,873		\$ 6,272		\$ 1,692	
Cost of revenue ⁽¹⁾	<u>3,960</u>		<u>895</u>		<u>950</u>		<u>1,338</u>		<u>1,331</u>		<u>4,511</u>		<u>1,173</u>	
Gross Profit and Margin	1,904	32.5%	399	30.8%	416	30.5%	401	23.1%	542	28.9%	1,761	28.1%	519	30.7%
Adjustment:														
Inventory-related impact - exit of certain Production Print manufacturing operations	51		7		10		3		4		24		-	
Lexmark - inventory-related purchase accounting adjustment ⁽²⁾	-		-		-		102		-		102		-	
Lexmark - fixed asset-related purchase accounting adjustment	-		-		-		16		11		25		11	
Adjusted Gross Profit and Margin	<u>\$ 1,955</u>	33.3%	<u>\$ 406</u>	31.4%	<u>\$ 426</u>	31.2%	<u>\$ 522</u>	30.0%	<u>\$ 557</u>	29.8%	<u>\$ 1,912</u>	30.5%	<u>\$ 530</u>	31.3%

⁽¹⁾ Total revenues and cost of revenue

⁽²⁾ Reflects a purchasing accounting adjustment related to the acquisition of Lexmark, for cost associated with a net inventory write up

Adjusted Operating Income and Margin Reconciliation

(in millions)	FY-24			Q1-25			Q2-25			Q3-25			Q4-25			FY-25			Q1-26		
	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin
Reported⁽¹⁾	\$ (1,321)	\$ 6,221		\$ (90)	\$ 1,457		\$ (106)	\$ 1,576		\$ (760)	\$ 1,961		\$ (73)	\$ 2,028		\$ (1,029)	\$ 7,022		\$ (105)	\$ 1,846	
Income tax (benefit) expense	105			23			46			460			12			541			32		
Pre-tax (loss) income	\$ (1,216)	\$ 6,221	(19.5%)	\$ (67)	\$ 1,457	(4.6%)	\$ (60)	\$ 1,576	(3.8%)	\$ (300)	\$ 1,961	(15.3%)	\$ (61)	\$ 2,028	(3.0%)	\$ (488)	\$ 7,022	(6.9%)	\$ (73)	\$ 1,846	(4.0%)
Adjustments:																					
Goodwill impairment	1,058			-			-			-			-			-			-		
Restructuring and related costs, net	112			(1)			10			59			(2)			66			45		
Amortization of intangible assets	73			10			10			30			33			83			30		
Divestitures	47			(4)			-			-			-			(4)			-		
Transformation-related costs ⁽²⁾	12			6			3			3			5			17			2		
Transaction and related costs, net	7			3			6			23			2			34			4		
Inventory impact related to the exit of certain Production Print manufacturing operations ⁽³⁾	51			7			10			3			4			24			-		
Lexmark - inventory-related purchase accounting adjustment ⁽⁴⁾	-			-			-			102			-			102			-		
Lexmark - fixed asset-related purchase accounting adjustment	-			-			-			16			13			29			11		
Lexmark - settlement of pre-existing employment agreements	-			-			-			24			1			25			-		
Non-financing interest expense	119			33			55			80			80			248			84		
Other expenses, net ⁽⁵⁾	39			35			25			25			27			112			(31)		
Adjusted	\$ 302	\$ 6,221	4.9%	\$ 22	\$ 1,457	1.5%	\$ 59	\$ 1,576	3.7%	\$ 65	\$ 1,961	3.3%	\$ 102	\$ 2,028	5.0%	\$ 248	\$ 7,022	3.5%	\$ 72	\$ 1,846	3.9%

⁽¹⁾ Net Income (Loss)

⁽²⁾ In the first quarter of 2026, Xerox Holdings Corporation renamed "Reinvention-related costs" to "Transformation-related costs." This change in terminology did not affect the nature of the costs.

⁽³⁾ Reflects inventory-related charges and the cancellation of related purchase contracts as a result of the exit of certain production print manufacturing operations.

⁽⁴⁾ Reflects a purchase accounting adjustment related to the recent acquisition of Lexmark, for cost associated with a net inventory write up.

⁽⁵⁾ Includes non-service retirement-related costs. Q1 2026 includes a gain of \$56 million related to the early repayment of a portion of our 5.5% Senior Unsecured Notes due August 2028 (the "2028 Senior Unsecured Notes").

Adjusted EBITDA and Margin Reconciliation

(in millions)	FY-24			Q1-25			Q2-25			Q3-25			Q4-25			FY-25			Q1-26		
	Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin	(Loss) Profit	Revenue	Margin
Reported ⁽¹⁾	\$ (1,321)	\$ 6,221		\$ (90)	\$ 1,457		\$ (106)	\$ 1,576		\$ (760)	\$ 1,961		\$ (73)	\$ 2,028		(1,029)	\$ 7,022		\$ (105)	\$ 1,846	
Adjustments:																					
Non-financing interest expense	119			33			55			80			80			248			84		
Other expenses, net ⁽²⁾	39			35			25			25			27			112			(31)		
Income tax (benefit) expense	105			23			46			460			12			541			32		
Depreciation and amortization ⁽³⁾	274			60			57			107			107			331			100		
Goodwill impairment	1,058			-			-			-			-			-			-		
EBITDA ⁽⁴⁾	\$ 274	\$ 6,221	4.4%	\$ 61	\$ 1,457	4.2%	\$ 77	\$ 1,576	4.9%	\$ (88)	\$ 1,961	(4.5)%	\$ 153	\$ 2,028	7.5%	\$ 203	\$ 7,022	2.9%	\$ 80	\$ 1,846	4.3%
Adjustments:																					
Stock-based compensation	52			12			14			7			12			45			9		
Restructuring and related costs, net ⁽⁵⁾	112			(1)			10			59			(2)			66			45		
PARC donation	-			-			-			-			-			-			-		
Divestitures	47			(4)			-			-			-			(4)			-		
Transformation-related costs ⁽⁶⁾	12			6			3			3			5			17			2		
Transaction and related costs, net	7			3			6			23			2			34			4		
Inventory impact related to the exit of certain Production Print manufacturing operations ⁽⁷⁾	51			7			10			3			4			24			-		
Lexmark - inventory-related purchase accounting adjustment ⁽⁸⁾	-			-			-			102			-			102			-		
Lexmark - settlement of pre-existing employment agreements	-			-			-			24			1			25			-		
Adjusted EBITDA ⁽⁹⁾	\$ 555	\$ 6,221	8.9%	\$ 84	\$ 1,457	5.8%	\$ 120	\$ 1,576	7.6%	\$ 133	\$ 1,961	6.8%	\$ 175	\$ 2,028	8.6%	\$ 512	\$ 7,022	7.3%	\$ 140	\$ 1,846	7.6%

⁽¹⁾ Net Income (Loss)

⁽²⁾ Other expenses, net, includes certain other non-operating costs, expenses, gains and losses. Q1 2026 includes a gain of \$56 million related to the early repayment of a portion of our 5.5% Senior Unsecured Notes due August 2028 (the "2028 Senior Unsecured Notes"). Prior period amounts have been conformed to the current presentation.

⁽³⁾ Excludes amortization of customer contract costs

⁽⁴⁾ EBITDA includes Financing Revenues and Cost of financing, for all periods presented as these amounts are associated with XFS.

⁽⁵⁾ Restructuring and related costs, net include restructuring and asset impairment charges as well as costs associated with our transformation programs beyond those normally included in restructuring and asset impairment charges.

⁽⁶⁾ In the first quarter of 2026, Xerox Holdings Corporation renamed "Reinvention-related costs" to "Transformation-related costs." This change in terminology did not affect the nature of the costs.

⁽⁷⁾ Reflects inventory-related charges and the cancellation of related purchase contracts as a result of the exit of certain production print manufacturing operations.

⁽⁸⁾ Reflects a purchase accounting adjustment related to the recent acquisition of Lexmark, for cost associated with a net inventory write up.

⁽⁹⁾ EBITDA & Adj. EBITDA included above are internal measures used by Management to assess performance. The amounts and related calculation are different than consolidated EBITDA determined as part of our Credit Facility financial maintenance covenants.

Free Cash Flow Reconciliation

(in millions)	FY-24	Q1-25	Q2-25	Q3-25	Q4-25	FY-25	Q1-26
Net cash provided by (used in) operating activities	\$511	(\$89)	(\$11)	\$159	\$208	\$224	(\$144)
Less: capital expenditures	44	20	19	28	24	91	21
Free Cash Flow	<u>\$467</u>	<u>(\$109)</u>	<u>(\$30)</u>	<u>\$131</u>	<u>\$184</u>	<u>\$133</u>	<u>(\$165)</u>

Adjusted Operating Income – Guidance

(in millions)	FY 2026
Estimated Pre-tax (loss)	~\$(170)
Adjustments:	
Restructuring and related costs, net	70
Amortization of intangible assets	120
Non-financing interest expense	340
Other expenses, net ⁽¹⁾	115
Estimated Adjusted Operating Income ⁽²⁾	~\$450-500

⁽¹⁾ Other expenses, net includes approximately \$85 million related to non-service retirement-related costs.

⁽²⁾ Adjusted pre-tax income reflects the the adjusted operating income midpoint of \$475 million

Free Cash Flow – Guidance

(in millions)	FY 2026
Estimated Net cash provided by operating activities	~\$350
Less: capital expenditures	100
Estimated Free Cash Flow	~\$250

Pro Forma Financial Measures

To better understand the trends in our business, we discuss our 2026 operating results by comparing them against 2025 pro forma results. The 2025 pro forma results include estimated results of Lexmark. Lexmark is included in our 2025 results as of July 1, 2025, the effective date of acquisition.

We refer to comparisons against these adjusted results as “pro-forma” basis comparisons. The pro forma information has been prepared in accordance with Article 11 of Regulation S-X, “Pro Forma Financial Information.” The pro forma information is presented to facilitate comparisons with our results following the acquisition. Lexmark’s 2025 historical results have been adjusted to reflect the costs of financing the transactions, fair value adjustments related to inventory, real and personal property (equipment and computer hardware and software) and intangible assets. In addition, adjustments were made to conform Lexmark’s accounting policies to those of Xerox, including deferred revenue and inventory. In accordance with Article 11 of Regulation S-X, these proforma results exclude adjustments associated with transaction related costs which are already included in the historical financial statements.

We believe comparisons on a pro-forma basis are more meaningful than the actual comparisons given the size and nature of the Lexmark acquisition. We believe the pro forma basis comparisons allow investors to have a better understanding and additional perspective of the expected trends in our business as well as the impact of the Lexmark acquisition on the Company’s operations. The pro forma financial information is based upon available information and assumptions that we believe are reasonable and is for illustrative purposes only. The pro forma combined financial information below should be read in conjunction with the consolidated financial statements and related notes to our 2025 Form 10-K.

Management believes that these non-GAAP financial measures provide an additional means of analyzing the current periods’ results against the corresponding prior periods’ results. However, these non-GAAP financial measures should be viewed in addition to, and not as a substitute for, the Company’s reported results prepared in accordance with GAAP. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the primary factors management uses in planning for and forecasting future periods. Compensation of our executives is based in part on the performance of our business based on these non-GAAP measures. A reconciliation of these non-GAAP financial measures and the most directly comparable measures calculated and presented in accordance with GAAP are set forth on the following tables.

Certain pro forma monetary amounts, percentages, and other financial figures included in the Company’s first quarter 2026 earnings materials, including the prepared remarks, investor presentation, and press release have been subject to rounding adjustments. Accordingly, minor differences may exist among such materials. These variances, which result solely from rounding, are not considered material.

Pro Forma Revenue – Print and Other

(in millions)	As reported		Pro Forma ⁽¹⁾	% Change	Pro Forma ⁽¹⁾ %
	Q1-26	Q1-25	Q1-25		Change
Equipment sales	\$ 378	\$ 284	\$ 387	33.1%	(2.3)%
Supplies, paper and other sales	437	168	446	160.1%	(2.0)%
Service, maintenance, rentals and other	816	763	841	6.9%	(3.0)%
Xerox Financial Services	61	79	79	(22.8)%	(22.8)%
Post sale revenue	\$ 1,314	\$ 1,010	\$ 1,366	30.1%	(3.8)%
Total Print and Other Revenue	\$ 1,692	\$ 1,294	\$ 1,753	30.8%	(3.5)%

⁽¹⁾ Reflects the inclusion of Lexmark's estimated results from January 1, 2025 through March 31, 2025. Lexmark's actual results are included in Xerox's reported results beginning on July 1, 2025, the effective date of the acquisition.

Pro Forma Segment Revenue and Profit

(in millions)	As reported		Pro Forma ⁽²⁾		% Change	Pro Forma ⁽²⁾ % Change
	Q1-26	Q1-25	Q1-25			
Revenue						
Print & Other	\$ 1,692	\$ 1,294	\$ 1,753		30.8%	(3.5)%
IT Solutions	156	164	164		(4.9)%	(4.9)%
Intersegment elimination ⁽¹⁾	(2)	(1)	(1)		NM	NM
Total Revenues	\$ 1,846	\$ 1,457	\$ 1,916		26.7%	(3.7)%
Adjusted Gross Profit						
Print & Other	\$ 530	\$ 406	\$ 565		30.5%	(6.2)%
IT Solutions	30	28	28		7.1%	7.1%
Total Adjusted Gross Profit	\$ 560	\$ 434	\$ 593		29.0%	(5.6)%
Adjusted Gross Profit Margin						
Print & Other	31.3%	31.4%	32.2%		(0.1) pts	(0.9) pts
IT Solutions	19.5%	17.2%	17.2%		2.3 pts	2.3 pts
Total Adjusted Gross Profit Margin	30.3%	29.7%	30.9%		0.6 pts	(0.6) pts
Segment Profit						
Print & Other	\$ 87	\$ 41	\$ 94		112.2%	(7.4)%
IT Solutions	6	5	5		20.0%	20.0%
Corporate	(21)	(24)	(28)		(12.5)%	(25.0)%
Total Adjusted Operating Profit	\$ 72	\$ 22	\$ 71		227.3%	1.4%
Adjusted Operating Profit Margin						
Print & Other	5.1%	3.2%	5.4%		1.9 pts	(0.3) pts
IT Solutions	3.9%	3.1%	3.1%		0.8 pts	0.8 pts
Total Adjusted Operating Profit Margin	3.9%	1.5%	3.7%		2.4 pts	0.2 pts

⁽¹⁾ Reflects primarily IT hardware, software solutions and services, sold by the IT Solutions segment to the Print and Other segment.

⁽²⁾ Reflects the Inclusion of Lexmark estimated results from January 1, 2025 through March 31, 2025

Pro Forma Adjusted Operating Income and Margin Reconciliation

	As Reported		Pro Forma ⁽²⁾		Change	Pro Forma ⁽²⁾
	Q1-26	Q1-25	Q1-25	Change		
(in millions)	(Loss) Profit	(Loss) Profit	(Loss) Profit			Change
Reported ⁽¹⁾	\$ (105)	\$ (90)	\$ (132)	\$ (15)	\$ 27	
Income tax expense	32	23	23	9	9	
Pre-tax (loss) income	<u>\$ (73)</u>	<u>\$ (67)</u>	<u>\$ (109)</u>	<u>\$ (6)</u>	<u>\$ 36</u>	
Adjustments:						
Restructuring and related costs, net	45	(1)	(2)	46	47	
Amortization of intangible assets	30	10	31	20	(1)	
Divestitures	-	(4)	(4)	4	4	
Transformation-related costs ⁽³⁾	2	6	6	(4)	(4)	
Transaction and related costs, net	4	3	5	1	(1)	
Inventory impact related to the exit of certain Production Print manufacturing operations ⁽⁴⁾	-	7	7	(7)	(7)	
Lexmark - fixed asset-related purchase accounting adjustment	11	-	21	11	(10)	
Non-financing interest expense ⁽⁵⁾	84	33	33	51	51	
Other (income) expenses, net ⁽⁶⁾	(31)	35	83	(66)	(114)	
Adjusted	<u>\$ 72</u>	<u>\$ 22</u>	<u>\$ 71</u>	<u>\$ 50</u>	<u>\$ 1</u>	
Revenue	\$ 1,846	\$ 1,457	\$ 1,916	\$ 389	\$ (70)	
Adjusted Operating Income Margin	3.9%	1.5%	3.7%	2.4 pts	0.2 pts	

⁽¹⁾ Net (Loss)

⁽²⁾ Reflects the inclusion of Lexmark's estimated results from January 1, 2025 through March 31, 2025. Lexmark's actual results are included in Xerox's reported results beginning on July 1, 2025, the effective date of the acquisition.

⁽³⁾ In the first quarter of 2026, Xerox Holdings Corporation renamed "Reinvention-related costs" to "Transformation-related costs." This change in terminology did not affect the nature of the costs.

⁽⁴⁾ Reflects inventory-related charges and the cancellation of related purchase contracts as a result of the exit of certain production print manufacturing operations.

⁽⁵⁾ Reflects interest expense primarily related to the recently completed borrowings in support of the Lexmark acquisition financing, repayment of existing borrowings and general corporate purposes, as well as interest related to the funding from the Joint Venture Financing arrangement entered into with TPG in the first quarter of 2026.

⁽⁶⁾ Includes non-service retirement-related costs as well as a gain of \$56 million related to the early repayment of a portion of our 5.5% Senior Unsecured Notes due August 2028 (the "2028 Senior Unsecured Notes").

Unaudited Lexmark Historical Financial Results

	Q1-24	Q2-24	Q3-24	Q4-24	FY-24	Q1-25	Q2-25 ⁽³⁾
Revenue ⁽¹⁾	541	546	567	593	2,247	511	517
COGS	391	370	386	404	1,550	357	364
Gross Profit	150	177	181	189	697	154	154
Operating Expenses	138	70	124	978	1,311	121	152
Operating Income	12	106	57	(789)	(614)	34	1
Adjusted Operating Income ⁽²⁾	30	72	72	61	235	51	53
Margin	5.5%	13.2%	12.7%	10.3%	10.5%	10.0%	10.3%
Adjusted EBITDA ⁽²⁾	45	87	84	75	291	59	66
Margin	8.3%	15.9%	14.8%	12.6%	13.0%	11.5%	12.8%
Earnings Before Income Taxes	(5)	84	35	(814)	(700)	13	(12)
Provision for Income Taxes	(15)	38	16	4	43	11	39
Net Income	9	46	19	(817)	(743)	2	(51)

Reconciliations

Lexmark Net Income (Loss)	9	46	19	(817)	(743)	2	(51)
Depreciation and Amortization	26	26	23	24	99	18	23
Provision (Benefit) for Income Taxes	(15)	38	16	4	43	11	39
Interest Expense, Net	18	20	20	20	78	19	20
Goodwill Impairment	-	-	-	681	681	-	-
Tradename Impairment	-	-	-	160	160	-	-
Gain / (Loss) on Foreign Exchange	(1)	(1)	-	-	(2)	-	1
Other Non-Operating Income / (Expense)	-	3	1	6	10	2	(7)
EBITDA	37	132	79	78	326	52	25
Restructuring Expense	(1)	(3)	(1)	(1)	(6)	-	-
(Gain) / Loss on Foreign Exchange	-	(1)	4	(3)	-	4	9
(Gain) / Loss on Fixed Assets	2	(43)	1	1	(39)	-	-
One-Time Costs	7	2	1	-	10	3	32
Adjusted EBITDA ⁽²⁾	45	87	84	75	291	59	66

Adjusted EBITDA ⁽²⁾	45	87	84	75	291	59	66
Depreciation	(15)	(15)	(12)	(14)	(56)	(8)	(13)
Adjusted Operating Income ⁽²⁾	30	72	72	61	235	51	53

⁽¹⁾ Total revenue includes sales of equipment and supplies to Xerox of \$257 million in 2024 and \$81 million in H1 2025; ⁽²⁾ Adjusted EBITDA and Adjusted Operating Income included above are internal measures used by Management to assess performance; ⁽³⁾ Preliminary

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