## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 11-K

(Mark One)

[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 (FEE REQUIRED) For the fiscal year ended: December 31, 1994

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[] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File Number 1-4471

A. Full title of the plan and address of the plan, if different from that of the issuer named below:

THE PROFIT SHARING PLAN OF XEROX CORPORATION AND THE XEROGRAPHIC DIVISION, A.C.T.W.U., A.F.L.- C.I.O.

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

Xerox Corporation P.O. Box 1600 Stamford, Connecticut 06904-1600

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### SIGNATURES

THE PLAN. Pursuant to the requirements of the Securities Exchange Act of 1934, the persons who administer the plan have duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

THE PROFIT SHARING PLAN OF XEROX CORPORATION AND THE XEROGRAPHIC DIVISION, A.C.T.W.U., A.F.L.- C.I.O.

Patricia M. Nazemetz

Stamford, Connecticut Dated June 26, 1995 2

Financial Statements and Schedule

December 31, 1994 and 1993

(With Independent Auditors' Report Thereon)

## Statement of Net Assets Available for Plan Benefits with Fund Information

December 31, 1994

### Fund Information

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Segregated Assets Fund ee note 4 )	Employee Loan Fund	Total
Assets: Employer cont	ributions								
receivable Investment in employees'	\$ 33,574	16,700	23,082	1,435,336	1,416,645	125,831	-	-	3,051,168
loans Investment in	\$ -	-	-	-	-	-	-	8,970,184	8,970,184
Master Trust Total assets	3,354,512 3,388,086	1,329,298 1,345,998	1,429,505 1,452,587	30,366,601 31,801,937	91,493,729 92,910,374	5,406,194 5,532,025	1,874,205 1,874,205	- 8,970,184	135,254,044 147,275,396
Liabilities: Accrued expens	ses								
liabilities	3,478	1,500	1,077	32,420	21,684	(938)	-	-	59,221
Due from (to) other funds	(4,322)	(4,403)	(3,059)	(51,790)	(162,581)	(4,279)	-	230,434	-
Net assets available for plan benefits	\$ 3,380,286	1,340,095	1,448,451	31,717,727	92,726,109	5,528,684	1,874,205	9,200,618	147,216,175

The accompanying notes are an integral part of the financial statements.

## Statement of Net Assets Available for Plan Benefits with Fund Information

December 31, 1993

### Fund Information

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Segregated Assets Fund (see note 4 )	Employee Loan Fund	Total
Assets: Employer cont receivable Investment in employees'	ributions \$ 42,757	23,500	17,657	571,453	1,384,492	63,978	-	-	2,103,837
loans Investment in	\$ -	-	-	-	-	-	-	7,897,396	7,897,396
Master Trust Other	1,535,567	1,005,105	514,484 -	29,553,131	85,285,984 13,118	3,586,309	4,439,982	-	125,920,562 13,118
Total assets	1,578,324	1,028,605	532,141	30,124,584	86,683,594	3,650,287	4,439,982	7,897,396	135,934,913
Liabilities: Accrued expenand other liabilities	ses 819	553	379	40,629	-	206	-	-	42,586
Due from (to) other funds	565,857	99,126	61,025	144,090	(830,829)	) (276,730	) -	237,461	-
Net assets available for plan benefits	\$ 2,143,362	1,127,178	592,787	30,228,045	85,852,765	3,373,351	4,439,982	8,134,857	135,892,327

The accompanying notes are an integral part of the financial statements.

# THE PROFIT SHARING PLAN OF XEROX CORPORATION AND THE XEROGRAPHIC DIVISION, A.C.T.W.U., A.F.L.- C.I.O. Statement of Changes in Net Assets Available for Plan Benefits with Fund Information

Year ended December 31, 1994

### Fund Information

•	International Stock Fund	U.S Stock Fund	Small Company Stock Fund		Income Fund	Xerox Stock Fund	Segregated Assets Fund (see note 4	Employee Loan Fund	Total
Contributions Employer Employees-	: \$ 33,305	16,340	22,812	1,421,797	1,496,837	126,084	-	-	3,117,175
voluntary	394,279 427,584	204,052 220,392	157,440 180,252	3,676,059 5,097,856	9,395,921 10,892,758	478,178 604,262	-	-	14,305,929 17,423,104
Net income from Master Trust in net of administration expenses	investments,	(25,378)	33,598	(282,640)	5,654,635	429,090	-	-	5,604,297
Interest incomemployees' lo		-	-	-	-	-	-	534,057	534,057
Total	222,576	195,014	213,850	4,815,216	16,547,393	1,033,352	-	534,057	23,561,458
Benefit paymer	nts (282,639)	(86,778)	(102,492)	(2,481,851)	(8,988,424)	(295,426)	-	-	(12,237,610)
Transfers amor	ng 1,296,987	104,681	744,306	(843,683)	(685,625)	1,417,407	(2,565,777)	531,704	-
Net increase (in net assets available for plan benefits	(decrease) 1,236,924	212,917	855,664	1,489,682	6,873,344	2,155,333	(2,565,777)	1,065,761	11,323,848
Net assets ava for plan benef Beginning of									
year End of year	2,143,362 3,380,286	1,127,178 1,340,095	592,787 1,448,451	30,228,045 31,717,727	85,852,765 92,726,109	3,373,351 5,528,684		8,134,857 9,200,618	135,892,327 147,216,175

The accompanying notes are an integral part of the financial statements.

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Year ended December 31, 1993

### Fund Information

	Inte Stoo Fund		U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Segregated Assets Fund (see note 4	Employee Loan Fund )	Total
Contributions Employer Employees-	:	42,757	23,500	17,657	566,953	1,383,897	-	-	-	2,034,764
voluntary		44,079 86,836	44,192 67,692	27,581 45,238	3,776,664 4,343,617	9,981,970 11,365,867	535,206 535,206	- -	- -	14,409,692 16,444,456
Net income from Master Trust : net of administration expenses	inves		13,176	18,120	3,680,861	5,980,841	484,171	-	-	10,297,767
Interest incomemployees' loa		n -	-	-	-	-	-	-	625,629	625,629
Total		207,434	80,868	63,358	8,024,478	17,346,708	1,019,377	-	625,629	27,367,852
Benefit paymen	nts	(99)	(427)	(71)	(1,219,878)	(5,082,107)	(138,662)	-	-	(6,441,244)
Transfers amor		936,027	1,046,737	529,500	1,075,935	(4,889,967)	(684,029)	-	985,797	-
Transfer from Corporation P Sharing and Sa Plan	rofit	Ī.	-	-	(2,026)	-	2,766	-	-	740
Transfer to Xi Income Guarani and Retiremeni Guarantee Plai Xerox Corporal and The Xerog Division, A.C A.F.LC.I.O. segregated assifund	tee F t Ind n of tion raphi	Plan come ic	t -	-	-	-	-	(104,810)	-	(104,810)
Net increase in net assets available for plan benefits		rease)	1,127,178	592,787	7,878,509	7,374,634	199,452	(104,810)	1,611,426	20,822,538
Net assets ava for plan bene Beginning of y End of year	fits: year		- 1,127,178	- 592,787	22,349,536 30,228,045	78,478,131 85,852,765	3,173,899 3,373,351	4,544,792 4,439,982	6,523,431 8,134,857	115,069,789 135,892,327

The accompanying notes are an integral part of the financial statements.  $\bar{\ }$ 

#### Notes to Financial Statements

December 31, 1994 and 1993

#### (1) Description of Plan

The following description of the Profit Sharing Plan of Xerox Corporation and The Xerographic Division, A.C.T.W.U., A.F.L - C.I.O. (Plan) provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

#### General

The Plan is a defined contribution plan covering substantially all domestic full and part-time A.C.T.W.U., A.F.L. - C.I.O. employees of Xerox Corporation (sponsor). Employees hired on or before the first working day in July are eligible to participate in the Plan immediately. Otherwise, employees are eligible to participate beginning on the next January 1.

#### Payments of Benefits

Upon termination of service, a participant may elect to receive either a lump sum amount equal to the value of his or her account, or an annuity payable from a legal reserve life insurance company.

#### **Employee Savings Contributions**

Subject to limits imposed by the Internal Revenue Code, eligible employees may contribute up to 18% annual of pay (as defined in the Plan) through any combination of before- and after-tax payroll deductions. (The maximum before-tax contribution for the 1994 calendar year is \$9,240.) Employees are immediately vested in their savings contributions.

Xerox Corporation matches 35% of employee savings contributions, up to a maximum match equaling 1.4% of annual pay.

#### Xerox Optional Profit Sharing Contributions

Eligible employees may receive an optional profit sharing contribution from the sponsor. The contribution ranges from zero to 10% of pay and is based upon the return on assets (ROA) of the Xerox Document Processing industry segment as defined in the Plan document. An employee may receive the contribution in cash or Xerox Corporation common stock, or may elect to invest all or part of the contribution on a tax deferred basis, subject to limits imposed by the Internal Revenue Code, through the Plan's investment funds. Employees are immediately vested in optional profit sharing contributions.

During 1994, the sponsor's ROA was 16%, which resulted in an optional profit sharing contribution for all eligible active employees at December 31, 1994 equal to 9.1% of pay or \$3,051,068.

#### Notes to Financial Statements

### (1) Description of Plan (continued)

During 1993, ROA targets (as defined in the Plan document)requiring the sponsor to make optional profit sharing contributions were not achieved. Accordingly, no optional profit sharing contributions were made in 1993.

#### Investment Funds

As further described in note 3, the investment funds are part of the Xerox Trust Agreement to Fund Retirement Plans (Master Trust). Employees can direct their plan accounts to one or more of the following six investment funds:

U.S. Stock Fund -- Invests primarily in stocks of medium to large U.S. companies.

Small Company Stock Fund -- Invests primarily in stocks of smaller U.S. companies normally those representing the smallest 20% of the broad stock market, based on market capitalization.

Balanced Fund -- Invests in a variety of stocks, bonds, convertible securities and money market instruments, emphasizing the common stock of many different companies. Other investments also include real estate and private placements.

Income Fund -- Invests in investment contracts with insurance companies and banks, government and corporate bonds, mortgage-backed securities and money market instruments.

 ${\tt Xerox\ Stock\ Fund\ --\ Invests\ exclusively\ in\ Xerox\ Corporation\ common\ stock\ and\ some\ short-term\ cash\ equivalents.}$ 

#### Notes to Financial Statements

#### (1) Description of Plan (continued)

### Segregated Assets Fund

This fund was established on April 1, 1991 and represents participant investments in certain guaranteed investment contracts which are segregated and frozen. See note 4 to the financial statements for further discussion.

#### Employee Loan Fund

Participants are permitted to borrow from their profit sharing savings accounts subject to certain limitations. The loans are payable over terms up to 14.5 years and bear interest at the quarterly Citibank commercial prime rate in effect at the time the loan is made plus 1%. Principal and interest payments on the loans are redeposited into the participants' accounts based on their current investment allocation elections. Loans are issued at market value. At December 31, 1994, market value on loans approximates fair value.

#### (2) Federal Income Taxes

The Plan obtained its latest determination letter from the Internal Revenue Service (IRS) on July 28, 1986, covering Plan amendments through October 11, 1985, indicating that the Plan, as designed, was in compliance with the applicable requirements of the Internal Revenue Code. Since receiving the determination letter, the Plan has been fully amended to conform with qualificiation requirements enacted by the Tax Reform Act of 1986 and Omnibus Budget Reconciliation Act of 1993. The Plan, as amended, has recently been submitted to the IRS for a new determination letter. The Plan Administrator and the Plan's internal tax counsel believe that the Plan, as currently designed and operated, is in compliance with the applicable requirements of the Internal Revenue Code. Accordingly, they believe that the Plan was qualified and the related trust was tax-exempt as of the financial statement date.

As long as the Plan continues to be qualified under present federal income tax laws and regulations, participants will not be taxed on company contributions or on investment earnings on such contributions at the time such contributions and investment earnings are received by the trustee under the Plan, but may be subject to tax thereon at such time as they receive actual distributions under the Plan.

#### Notes to Financial Statements

### (3) Master Trust

As discussed in note 1, the Plan participates in the Master Trust. The following other Xerox Corporation employee benefit plans also participate in the Master Trust as of December 31, 1994:

Xerox Corporation Profit Sharing and Savings Plan;

Xerox Corporation Retirement Income Guarantee Plan;

Retirement Income Guarantee Plan of Xerox Corporation and The Xerographic Division, A.C.T.W.U., A.F.L.-C.I.O.; and

XDS Investment Plan.

Effective September 30, 1993, the Master Trust (and the Plan) was amended to permit the General Fund to be split into four investment pools: International Stock Pool, U.S. Stock Pool, Small Company Stock Pool and All Other Pool. The Balanced Fund (formerly the General Fund) participates in each of the four investment pools.

The Master Trust has six investment options -- the International Stock Pool, U.S. Stock Pool, Small Company Stock Pool, All Other Pool, Income Fund, and the Xerox Stock Fund. Participants direct their accounts into investment funds, as described in note 1, which participate in the aforementioned investment accounts. Each of the plans has an ownership interest in one or more of these investment accounts and shares in the investment results of the account(s) in accordance with that interest as determined by participant fund elections. In addition, there is a Segregated Assets Fund which is discussed in note 4.

The following financial information is presented for the Master Trust and each of the Master Trust investment accounts:

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### Notes to Financial Statements

## (3) Master Trust (continued)

Statement of Net Assets of the Master Trust as of December 31, 1994:

Assets	Intern Stock Pool	ational	U.S Stock Pool	Small Company Stock Pool	All Other Pool	Income Fund	Xerox Stock Fund	Segregated Assets Fund (see note 4)	Total
Cash	\$ 3	, 148	9,097	45	18	-	-	-	12,308
Receivables: Accrued dividend Accrued interest		, 621 , 924	683,726 532,682	337,463 267,210	871,380 13,031,739	- 6,729,148	647,774 11,142		2,986,834 20,605,845
Due from brokers Total receivable			1,426,530 2,642,938	10,684,287 11,288,960	13,483,796 27,386,915	- 6,729,148	- 658,916	- -	27,830,444 51,423,253
Investments at fair value: At market value: Short-term investments	9,009	966	41,792,714	68,793,635	332,087,600	52,220,697	2,713,608	_	506,618,220
Fixed income	•	•		00,100,000			2,110,000		
investments Equity securitie Xerox common		, 386	18,912,572	-	484,053,271	226,745,618	-	-	720,384,847
stock Other	653 030	- 252 80	- 62 617 172	- 512,963,406	- 749,417,078	<del>-</del>	89,619,651	-	89,619,651 2,779,936,909
Investment contr	acts	, 232 0	03,017,173	312,903,400	149,411,010	-	-	-	2,119,930,909
companies and	l banks	-	-	-	-	769,803,524	-	27,686,390	797,489,914
Real estate Other investment	S	-	-	-	163,723,180 93,340,341	-	-	-	163,723,180 93,340,341
Total investments	663,622	,604 92	24,322,459	581,757,041	1,822,621,470	1,048,769,839	92,333,259	27,686,390	5,161,113,062
Total assets	666,342	,128 9	26,974,494	593,046,046	1,850,008,403	1,055,498,987	92,992,175	27,686,390	5,212,548,623
Due to brokers	3,048	,676	7,664,546	1,942,416	27,119,404	-	1,357,626	-	41,132,668
Net assets	\$ 663,293	,452 9:	19,309,948	591,103,630	1,822,888,999	1,055,498,987	91,634,549	27,686,390	5,171,415,955

## Notes to Financial Statements

## (3) Master Trust (continued)

The allocation of Master Trust investments by investment pool and fund as of December 31, 1994 is as follows:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Stock Fund	Segregated Assets Fund e note 4)	Total
International Stock Pool	\$ 68,022,397	-	-	595,271,055	-	-	-	663, 293, 452
U.S. Stock Po	ool -	39,275,076	-	880,034,872	-	-	-	919,309,948
Small Company Stock Pool	-	-	42,258,270	548,845,360	-	-	-	591,103,630
All Other Poo		-	-	1,822,888,999	-	-	-	1,822,888,999
Income Fund	-	-	-	-	1,055,498,987	-	-	1,055,498,987
Xerox Stock F	und -	-	-	-	-	91,634,549	-	91,634,549
Segregated As Fund	ssets -	-	-	-	-	-	27,686,390	27,686,390
Total	\$ 68,022,397	39,275,076	42,258,270	3,847,040,286	1,055,498,987	91,634,549	27,686,390	5,171,415,955

### Notes to Financial Statements

## (3) Master Trust (continued)

Investments in the Master Trust for all participating plans as of December 31, 1994 are as follows:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Segregated Assets Fund see note 4)	Total
Xerox Corpora Profit Sharir and Savings Plan		37,945,778	40,828,765	479,095,378	723,861,153	86,228,355	18,971,989	1,451,599,303
The Profit Sh Plan of Xerox Corporation a The Xerograph Division, A.C A.F.LC.I.O.	c and nic C.T.W.U.,	1,329,298	1,429,505	30,366,601	91,493,729	5,406,194	1,874,205	135,254,044
Xerox Corpora Retirement Ir Guarantee Pla	ncome	-	-	2,966,903,954	208,810,260	-	5,989,417	3,181,703,631
Retirement In Guarantee Pla Xerox Corpora and The Xerog Division, A.C A.F.LC.I.O.	an of ation graphic C.T.W.U.,	_	_	370,313,301	31, 333, 845	_	850,779	402,497,925
XDS Investmer Plan	nt -	-	-	361,052	-	-	-	361,052
Total	\$ 68,022,397	39,275,076	42,258,370	3,847,040,286	1,055,498,987	91,634,549	27,686,390	5,171,415,955

### Notes to Financial Statements

## (3) Master Trust (continued)

Statement of Net Assets of the Master Trust as of December 31, 1993:

Assets	Internationa Stock Pool	al U.S Stock Pool	Small Company Stock Pool	All Other Pool	Income Fund	Xerox Stock Fund	Segregated Assets Fund	Total
ASSELS	P001						(see note 4)	
Cash \$	1,942,826	-	-	-	-	-	-	1,942,826
Receivables: Accrued dividends Accrued interest	251,855 29,889	697,518 235,163	395,186 4,228	936,670 9,938,366	- 6,313,465	554,763 353	- -	2,835,992 16,521,464
Due from brokers Total receivables	11,614,323 11,896,067	17,205,341 18,138,022	5,601,972 6,001,386	16,672,715 27,547,751	- 6,313,465	948,786 1,503,902	- -	52,043,137 71,400,593
Investments at fair value: At market value: Short-term								
investments Fixed income	61,657,136	94,327	3,127,738	156,203,122	4,457,300	282,755	9,849,886	235,672,264
investments Equity securities Xerox common	441,256 :	11,622,890	-	688,564,203	-	-	-	700,628,349
stock Other Investment contra	- 638,472,369 cts	- 953, 182, 594	- 572,126,612	- 833,097,670	-	62,974,876	-	62,974,876 2,996,879,245
with insurance companies and At estimated fair		-	-	-	1,011,077,102	-	55,739,277	1,066,816,379
Real estate Other investments	-	-	- -	176,749,209 86,263,104	-	- -	-	176,749,209 86,263,104
Total investments	700 570 761	964 899 811	575 254 350	1 940 877 308	1,015,534,402	63,257,631	65,589,163	5,325,983,426
Total assets	714,409,654			1,968,425,059	1,021,847,867		65,589,163	5,399,326,845
					1,021,047,007	04, 101, 555	05, 569, 105	
Due to brokers	34,758,828	14,430,563	4,108,155	37,797,906	-	-	-	91,095,452
Net assets \$	679,650,826	968,607,270	577,147,581	1,930,627,153	1,021,847,867	64,761,533	65,589,163	5,308,231,393

THE PROFIT SHARING PLAN OF XEROX CORPORATION AND THE XEROGRAPHIC DIVISION, A.C.T.W.U., A.F.L.- C.I.O.

### Notes to Financial Statements

## (3) Master Trust (continued)

Investments in the Master Trust for all participating plans as of December 31, 1993 are as follows:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Stock Fund	Segregated Assets Fund e note 4)	Total
International Stock Pool	\$ 35,007,301	-	-	644,643,525	-	-	-	679,650,826
U.S. Stock Po	ool -	27,113,584	-	941,493,686	-	-	-	968,607,270
Small Company Stock Pool	-	-	22,474,838	554,672,743	-	-	-	577,147,581
All Other Poo		-	-	1,930,627,153	-	-	-	1,930,627,153
Income Fund	-	-	-	-	1,021,847,867	-	-	1,021,847,867
Xerox Stock F	und -	-	-	-	-	64,761,533	-	64,761,533
Segregated As	ssets -	-	_	_	-	-	65,589,163	65,589,163

Total \$ 35,007,301 27,113,584 22,474,838 4,071,437,107 1,021,847,867 64,761,533 65,589,163 5,308,231,393

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### Notes to Financial Statements

## (3) Master Trust (continued)

Investments in the Master Trust for all participating plans as of December 31, 1993 are as follows:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Segregated Assets Fund see note 4)	Total
Xerox Corpora Profit Sharir and Savings Plan		26,108,479	21,960,354	495,330,317	713,563,009	61,175,224	44,944,784	1,396,553,901
The Profit Sh Plan of Xerox Corporation a The Xerograph Division, A.C A.F.LC.I.O.	c and nic C.T.W.U.,	1,005,105	514,484	29,553,131	85, 285, 984	3,586,309	4,439,982	125,920,562
Xerox Corpora Retirement Ir Guarantee Pla	ncome	-	-	3,142,405,312	191,354,048	-	14,188,905	3,347,948,265
Retirement Ir Guarantee Pla Xerox Corpora and The Xerog Division, A.C A.F.LC.I.O.	an of ation graphic C.T.W.U.,	-	-	403,734,978	31,644,826	-	2,015,492	437, 395, 296
XDS Investmer Plan	nt -	-	-	413,369	-	-	-	413,369
Total	\$ 35,007,301	27,113,584	22,474,838	4,071,437,107	1,021,847,867	64,761,533	65,589,163	5,308,231,393

### Notes to Financial Statements

## (3) Master Trust (continued)

Statement of Changes in Net Assets of the Master Trust for the year ended December 31, 1994:

Small

				Č	ompany			Xerox	Xerox Segregated		
	Internat: Stock Pool		J.S S Pool		ck	All Oth Pool	ner Income Fund	Stock Fund	Assets Fund (see note 4	Total	
Additions: Transfers in \$ 11 Investment earnings:	., 553, 765	8,122	, 564	6,987,403	127	,619,433	72,701,254	9,380,959	-	236,365,378	
Interest	12,145 ,106,518	1,949 31,651		1,131,681 18,577,981		,938,487 ,163,430	72,446,366	57,426 2,269,628	-	143,535,557 86,769,078	
Netappreciation(39 Other		(41,485		6,093,049 56,565	(93	,044,732) 118,626			-	(164,939,754) 4,404	
	, , ,			,		,	,	0 005 450	-		
			, 369)	25,859,276		175,811	69,498,924	8,305,158	-	65,369,285	
Total additions(19	,065,750)	272	, 195	32,846,679	127	,795,244	142,200,178	17,686,117	-	301,734,663	
	,074,596 ,022,659	3,744 2,280		3,776,084 2,291,424		,169,577 ,504,460	1,883,726 138,968,228	63,378 7,209,639	-	27,711,863 411,276,762	
Total deductions 9		6,024		6,067,508		,674,037	140,851,954	7,209,639	-	438,988,625	
Transfers between funds/pools 11	.,805,631	(43,544	,663)	(12,823,122	) 33	,702,115	32,302,896	16,459,916	(37,902,773)	-	
Transfers from other plans - XES, Inc. Employee											
Retirement Plan	-		-	-		438,524	-	-	-	438,524	
Net assets: Beginning of year \$679	,650,826	968,607	,270	577,147,581	1,930	,627,153	1,021,847,867	64,761,533	65,589,163	5,308,231,393	
End of year \$663	, 293, 452	919,309	, 948	591,103,630	1,822	,888,999	1,055,498,987	91,634,549	27,686,390	5,171,415,955	

## Notes to Financial Statements

## (3) Master Trust (continued)

The allocation of net income from Master Trust investments, net of administrative expenses, by investment pool and fund for the year ended December 31, 1994:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Total
International Stock Pool	\$(3,808,376)	-	-	(30,885,735)	-	-	(34,694,111)
U.S. Stock Pool		(515,834)	-	(11,079,037)	-	-	(11,594,871)
Small Company Stock Pool	-	-	1,343,142	20,740,050	-	-	22,083,192
All Other Pool	-	-	-	(13,993,766)	-	-	(13,993,766)
Income Fund	-	-	-	-	67,615,198	-	67,615,198
Xerox Stock Fun	d -	-	-	-	-	8,241,780	8,241,780
Total	\$(3,808,376)	(515,834)	1,343,142	(35,218,488)	67,615,198	8,241,780	37,657,422

### Notes to Financial Statements

### (3) Master Trust (continued)

Net income from Master Trust investments, net of administrative expenses, for all participating plans for the year ended December 31, 1994:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Total
Xerox Corporation Profit Sharing and Savings Plan		(491,403)	1,308,846	(4,303,058)	46,619,642	7,813,835	47,341,834
The Profit Sharing Plan of Xerox Corporation and Ti Xerographic Divis A.C.T.W.U., A.F.LC.I.O. *	he	(24, 431)	34,296	(290,849)	5,689,437	427,945	5,634,050
Xerox Corporation Retirement Income Guarantee Plan	-	-	-	(27,190,008)	13,183,761	-	(14,006,247)
Retirement Income Guarantee Plan of Xerox Corporation and The Xerograph Division, A.C.T.W A.F.LC.I.O.	ic		_	(3,423,714)	2,122,358	_	(1,301,356)
	an.			. , , ,	2,122,000		
Master Trust investment income, net of administrative expenses	\$(3,808,376)	(515,834)	1,343,142	(10, 859) (35, 218, 488)	67,615,198	- 8,241,780	(10, 859) 37, 657, 422
CAPCIISES	Ψ(3,000,370)	(313,034)	1,040,142	(33,210,400)	01,010,130	0,241,700	31,031,422

<sup>\*</sup>The above allocation of investment results, net of administrative expenses, is at the Master Trust level. This allocation differs from the amounts reported in the statement of changes in net assets available for plan benefits due to the impact of investment manager expenses accrued at the Plan level.

### Notes to Financial Statements

## (3) Master Trust (continued)

Statement of Changes in Net Assets of the Master Trust for the year ended December 31, 1993:

	Internat Stock Pool	ional U.S s	Small Compa Stock Stock Pool	any k All Other	r General Fund	Income Fund	Xerox Stock Fund (	Segregated Assets Fund (see note 4)	i Total
Additions: Transfers in \$ 1 Investment earnings:	,380,797	1,384,937	1,009,310	17,677,033	114,418,557	93,292,693	11,050,570	-	240,213,897
Interest	76,819	280,179	28,140	14,892,033	36,340,417	75,931,530	24,691	-	127,573,809
	,388,456	14,421,509		7,894,517	51,606,508	-	2,274,605	-	79,535,432
Net appreciation77	, ,	1,192,606		19,575,448	314,139,075	-	6,944,246	-	441,837,559
Other	(139,815)	51,563	1,326	(650,360)	13,952,675	95	652	-	13,216,136
Total 79	,276,761	15,945,857	24,014,186	41,711,638	416,038,675	75,931,625	9,244,194	-	662,162,936
Total additions 80	,657,558	17,330,794	25,023,496	59,388,671	530,457,232	169,224,318	20,294,764	-	902,376,833
Deductions: Administrative expenses Transfers out Total deductions	23,909 52,161 76,070	2,958 57,276 60,234	49,192	7,776,116 26,358,810 34,134,926	9,204,309 86,982,599 96,186,908	1,148,214 85,029,190 86,177,404	71,308 5,189,019 5,260,327	- - -	18,229,125 203,718,247 221,947,372
Transfers between funds/pools 599	,069,338	951,336,710	552,175,588	1,905,373,408 (3	3,958,073,603)	(42,164,303)	(7,717,138)	) -	-
Transfer from other plans - XES, Inc. Employee									
Retirement Plan	-	-	-	-	18,835	-	-	-	18,835
Net assets: Beginning of year	-	-	-	- 3	3,523,784,444	980,965,256	57,444,234	65,589,163 4	4,627,783,097
End of year \$679	,650,826	968,607,270	577,147,581	1,930,627,153	-	1,021,847,867	64,761,533	65,589,163 5	5,308,231,393

## Notes to Financial Statements

## (3) Master Trust (continued)

The allocation of net income from Master Trust investments, net of administrative expenses, by investment pool and fund for the year ended December 31, 1993:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Total
International Stock Pool	\$2,326,781	-	-	76,926,071	-	-	79,252,852
U.S. Stock Pool	-	305,098	-	15,637,801	-	-	15,942,899
Small Company Stock Pool	-	-	768,657	23, 243, 218	-	-	24,011,875
All Other Pool	-	-	-	33,935,522	-	-	33,935,522
General Fund	-	-	-	406,834,366	-	-	406,834,366
Income Fund	-	-	-	-	74,783,411	-	74,783,411
Xerox Stock Fund	-	-	-	-	-	9,172,886	9,172,886
Total	\$2,326,781	305,098	768,657	556,576,978	74,783,411	9,172,886	643,933,811

### Notes to Financial Statements

## (3) Master Trust (continued)

Net income from Master Trust investments, net of administrative expenses, for all participating plans for the year ended December 31, 1993:

	International Stock Fund	U.S Stock Fund	Small Company Stock Fund	Balanced Fund	Income Fund	Xerox Stock Fund	Total
Xerox Corporation Profit Sharing and Savings Plan	d \$2,206,183	291,922	750,537	67,686,667	52,720,351	8,688,715	132,344,375
The Profit Sharing Plan of Xerox Corporation and Ti Xerographic Divis A.C.T.W.U., A.F.LC.I.O.	he	13,176	18,120	3,680,861	5,980,841	484,171	10,297,767
Xerox Corporation Retirement Income Guarantee Plan	-	-	-	429,991,828	13,844,932	-	443,836,760
Retirement Income Guarantee Plan of Xerox Corporation and The Xerograph Division, A.C.T.W A.F.LC.I.O.		-	-	55,159,534	2,237,287	-	57,396,821
XDS Investment Pla	an -	-	-	58,088	-	-	58,088
Master Trust investment income, net of administrative expenses	\$2,326,781	305,098	768,657	556, 576, 978	74,783,411	9,172,886	643,933,811
evhenses	φ <b>∠</b> , 3 <b>∠</b> 0, / 01	303,090	100,001	550,570,976	14,103,411	9,112,000	043, 333, 011

## XEROX CORPORATION PROFIT SHARING AND SAVINGS PLAN

#### Notes to Financial Statements

#### (3) Master Trust (continued)

With respect to the Plan, the Joint Administrative Board (JAB) is responsible for establishing investment guidelines, reviewing the investment decisions and reviewing investment results. The JAB consists at present of five Xerox Corporation representatives and five union representatives.

Marketable securities are valued at the last reported sales price on the last business day of the year. Quotations are obtained from national securities exchanges or, in instances where securities are not listed on any of the exchanges, quotations are obtained from brokerage firms. Securities and trust funds that are not readily marketable are valued based on comparisons to yields of issues of similar quality and maturities.

The value of the investment contracts with insurance companies and banks is at contract value. In connection with the investment contracts, all of which are fully benefit-responsive, the following information is presented:

- (i) The average investment yields for the years ended December 31, 1994 and 1993 were 6.7% and 7.6%, respectively.
- (ii) The crediting interest rates at December 31, 1994 and 1993 ranged from 4.2% to 10.2% and from 5.2% and 9.7%, respectively.
- (iii) The fair value, as determined by discounting future cash flows and the market value of underlying investments, at December 31, 1994 and 1993 was approximately \$813,486,486 and \$1,049,000,000, respectively.

The Master Trust invests in real estate group trusts. These trusts provide pension and profit sharing plans with a medium for pooling their funds for investment in income producing real estate. The group trusts value real estate holdings at estimated market value based upon independent appraisals, consideration of significant changes in economic circumstances, and capital additions made to properties after the appraisal date. Such market value estimates necessarily involve subjective judgments. Accordingly, the actual market price of the real estate can only be determined by negotiation between independent third parties in a sales transaction.

Purchases and sales of securities are recorded on a trade date basis. Dividend income is recorded on the ex-dividend date. Interest income is recorded as earned.

Derivative financial instruments are used by the Master Trust's investment managers primarily to rebalance the fixed income/equity allocation of the Master Trust's portfolio and to hedge the currency risk component of the Master Trust's foreign investments. Leveraging of the Master Trust's assets and speculation are prohibited. Currency hedge positions are not permitted to exceed the level of exposure in the related Master Trust's assets.

The derivatives most commonly used by the investment managers are highly liquid exchange traded equity and fixed income futures and over-the-counter foreign exchange forward contracts. Including the foreign exchange forward contracts, less than 5% of the Master Trust's assets are invested in non-exchange traded derivatives at December 31, 1994. The use of derivative instruments is not believed to materially increase the credit or market risk of the Master Trust's investments.

### Notes to Financial Statements

## (3) Master Trust (continued)

The net appreciation (depreciation) of investments for the year ended December 31, 1994 is as follows:

	Interna Stock F	U.S. ational Stock Pool Pool	Small Company Stock Pool	All Other Pool	Income Fund	Xerox Stock Fund	Total
Investments at fair value: Short-term and fixed							
income investments	\$ (46,92	24) (903,095)	-	(71,758,503)	(3,223,805)	-	(75,932,327)
Xerox common stock	-	-	-	-	-	5,978,104	5,978,104
Other equity investments Investments at estimated fair value:	(39,210,28	89) (40,582,062)	6,093,049	(8,446,013)	-	-	(82,145,315)
Real estate	-	-	-	(2,077,711)	-	-	(2,077,711)
Other investments	-	-	-	(10,762,505)	-	-	(10,762,505)
Total	\$(39,257,23	13) (41,485,157)	6,093,049	(93,044,732)	(3,223,805)	5,978,104	(164,939,754)

The net appreciation (depreciation) of investments for the year ended December 31, 1993 is as follows:

	International Stock Pool	U.S. Stock Pool	Small Company Stock Pool	All Other Pool	Balanced Fund	Xerox Stock Fund	Total
Investments at fair value: Short-term and fixed							
income investments	\$ 575,715	24,845	28,865	5,627,388	45,594,808	-	51,851,621
Xerox common stock	- -	-	-	-	-	6,944,246	6,944,246
Other equity investments	77,375,586	1,167,761	22,006,018	14,049,775	269,349,181	-	383,948,321
<pre>Investments at estimated   fair value:</pre>							
Real estate	-	-	-	(459,910)	(3,639,476)	-	(4,099,386)
Other investments	-	-	-	358,195	2,834,562	-	3,192,757
Total	\$ 77,951,301	1,192,606	22,034,883	19,575,448	314,139,075	6,944,246	441,837,559

There are no investments in the Plan that represent 5% or more of Master Trust net assets.

#### Notes to Financial Statements

## (4) Segregated Assets Fund - Investment Contracts With Executive Life Insurance Company

On April 11, 1991, the California Department of Insurance (CDI) took over Executive Life Insurance Company (ELIC) citing a "serious danger of insolvency" and temporarily suspended all payments on Guaranteed Investment Contracts (GICs) issued by ELIC. Effective April 1, 1991, in order to treat all participants fairly, the affected assets were transferred into a Segregated Assets Fund which will not be available for loans, transfers, withdrawals or distributions until the situation has been resolved.

Based on documents filed in the court by the California Commissioner of Insurance, Xerox estimates that a substantial amount of the ELIC investment in the Segregated Assets Fund balance should be recovered. The Xerox retirement and savings plans have received \$37.9 million in payments relating to the ELIC investments through December 31, 1994. Additional payments are payable through 1998.

### (5) Unit Values

The interests of Plan participants in each of the funds is expressed in terms of units, representing undivided interests in the net assets of the fund. Unit value is calculated monthly by dividing the total value of net assets of each fund (reduced by employer contributions receivable not yet received by the Master Trust and by unaccrued benefit payments) by units outstanding at the valuation date.

### Notes to Financial Statements

## (5) Unit Values (continued)

The total number of units and net asset value per unit outstanding during the year ended December 31, 1994 was as follows:

Internat Units	ional Fund Unit	U.S : Units	Stock Fund Unit	Small Units	l Co. Fund Uni	Balanc t Units	ed Fund Unit	Income Fu Units U	ınd Xeı Jnit	rox Stock F Units	und Unit
Outstandi	ng Value	Outstan	ding Value	Outstand:	ing Value	• Outstandi	ng Value	Outstanding	Value Out	tstanding	Value
January 31:											
1,882,767	\$1.200894	1,096,317	\$1.056652	558,769	\$1.093340	3,197,136	\$9.592572	15,901,851	\$5.314789	920,211	\$3.969112
February 28:											
2,107,201	1.154608	1,113,299	1.028188	613,488	1.090478	3,242,491	9.404461	15,666,537	5.343498	916,156	3.955156
March 31:	4 007500	1 000 001	0.00001	040 040	4 000400	0 447 570	0 000507	45 054 745	- 077070	0.40 000	0 000747
2,744,702 April 30:	1.097568	1,299,804	0.982281	810,343	1.039180	3,417,570	9.023587	15,854,715	5.377876	943,386	3.896747
2,800,004	1 110907	1,291,307	0.993102	942 041	1.048419	3,511,615	9.063770	15,941,182	5.410052	975,011	4.029895
May 31:	1.110001	1,201,001	0.000102	042,041	11040410	0,011,010	0.000770	10,041,102	01410002	0.0,011	4.02000
2,849,471	1.127810	1,344,330	1.009099	1,085,064	1.041191	3,531,999	9.115321	16,358,152	5.445251	971,341	4.127161
June 30:										•	
2,969,745	1.088512	1,384,781	0.975550	1,252,971	1.010557	3,536,665	8.912855	16,326,184	5.473619	1,036,525	4.017794
July 31:											
2,970,762	1.131318	1,330,087	1.002377	1,152,342	1.032664	3,545,985	9.126801	16,327,289	5.506708	1,096,176	4.199496
August 31:	4 400404	1 000 101	4 044777	4 440 000	4 000000	0 540 504	0 407500	40 074 000	F	1 000 000	4 407000
3,050,493 September 30:	1.166434	1,298,434	1.041///	1,119,629	1.092222	3,542,581	9.407529	16,374,660	5.538935	1,096,996	4.427932
3,140,377	1.129260	1,375,471	1.020149	1,170,077	1.091694	3,466,653	9.282228	16,475,920	5 56/2/2	1,160,394	4.414350
October 31:	1.129200	1,373,471	1.020149	1,110,011	1.091094	3,400,033	9.202220	10,473,920	3.304242	1,100,394	4.414330
3,185,603	1.146509	1,325,810	1.037980	1,187,931	1.104301	3,477,835	9.368682	16,488,958	5.594922	1,205,467	4.235975
November 30:		, ,		, - ,		, , , ,		.,,		,,	
3,236,921	1.102678	1,344,644	0.995463	1,256,736	1.073036	3,405,183	9.129961	16,283,629	5.611793	1,275,363	4.089238
December 31:											
3,127,109	1.075880	1,356,979	1.004770	1,289,877	1.089892	3,366,467	9.166254	16,161,994	5.640873	1,328,103	4.116633

The Segregated Assets Fund had 5,623,390.699 units outstanding and a net asset value of \$1,874,205 at December 31, 1994.

### Notes to Financial Statements

## (5) Unit Values (continued)

The total number of units and net asset value per unit outstanding during the year ended December 31, 1993 was as follows:

1	Interna Units Outstand		Unit		Unit		d Bala Init Unit ue Outstan	s Unit	Income Units Outstandin	Unit	Kerox Stock Units Outstanding	Unit
Januar	y 31:											
	N/A	N/A	N/A	N/A	N/A	N/A	2,647,510	\$8.121051	15,577,863	\$4.949684	1,015,218	\$3.345594
Februa	,											
Marrala	N/A	N/A	N/A	N/A	N/A	N/A	2,662,800	8.117247	15,582,423	4.978838	1,034,233	3.236214
March	31: N/A	N/A	N/A	NI /A	N/A	N/A	2 700 065	0.242206	16 050 554	E 000EE0	1 070 654	2 204000
April		N/A	N/A	N/A	N/A	N/A	2,799,965	8.342306	16,052,554	5.008552	1,078,654	3.284909
Ahitt	N/A	N/A	N/A	N/A	N/A	N/A	2,797,681	8.275210	16,258,558	5.037796	1,086,860	3.039774
May 31			,				_, ,				_,,	
,	N/A	N/A	N/A	N/A	N/A	N/A	2,835,508	8.480925	16,302,136	5.068951	1,089,199	3.013354
June 3												
_	N/A	N/A	N/A	N/A	N/A	N/A	2,877,914	8.554521	16,290,211	5.100320	1,071,453	3.175834
July 3												
A	N/A	N/A	N/A	N/A	N/A	N/A	2,925,185	8.602049	16,326,632	5.132290	1,069,629	2.901765
August	31: N/A	N/A	N/A	N/A	N/A	N/A	2,931,426	8.899313	16,324,024	5.164402	1,079,625	2.950596
Sentem	ber 30:	N/ A	N/A	N/A	N/A	N/A	2,931,420	0.099313	10, 324, 024	3.104402	1,019,023	2.930390
оор со		\$1.000000	12,393	\$1.000000	7,104	\$1.000000	3,018,394	8.909595	16,465,904	5.192094	1,017,259	2.935176
0ctobe			,	,	,	,	-,,		.,,		, . ,	
	457,710	1.068141	527,221	1.014581	244,869	1.016533	3,074,161	9.095676	16,315,629	5.222896	971,257	3.180710
Novemb	er 30:											
,	347,186	1.023952	971,123	0.997867	481,895	1.002976	3,143,203	8.954103	16,002,395	5.252422	979,233	3.339268
Decemb		1 100000	4 000 070	4 000475	550 040	4 047404	0 407 400	0.054004	15 007 007		044 007	0 000450
1,	867,435	1.128096	1,082,873	1.020475	550,243	1.047424	3,197,136	9.254004	15,937,397	5.280936	911,027	3.622159

The Segregated Assets Fund had 13,330,206 units outstanding and a net asset value of \$4,439,982 at December 31, 1993.

#### Notes to Financial Statements

### (6) Reconciliation of Financial Statements to Form 5500

The following is a reconciliation of net assets available for plan benefits per the financial statements to the Form 5500:

December 31 1994 1993

Net assets available for plan benefits as

reported in the Plan financial statements \$147,216,175 \$135,892,327

Benefit claims payable reported on line 31g

(884,395) (363,557) of Form 5500

Net assets available for plan benefits as reported in the Plan Form 5500

146,331,780 135,528,770

The following is a reconciliation of benefits paid to participants per the financial statements to the Form 5500:

> Year Ended December 31, 1994

Benefits paid to participants as reported in the Plan financial statements

\$12,237,610

Amounts allocated to withdrawing participants at December 31, 1994

884,395

Less: Amounts allocated to withdrawing participants

at December 31, 1993 (363,557)

Benefits paid to participants as reported in the Form 5500 12,758,448

Amounts allocated to withdrawing participants are recorded on the Form 5500 for benefit claims that have been processed and approved for payment prior to December 31 but not yet paid as of that date.

Schedule 1

### THE PROFIT SHARING PLAN OF XEROX CORPORATION AND THE XEROGRAPHIC DIVISION, A.C.T.W.U., A.F.L.- C.I.O.

Item 27a - Schedule of Assets Held for Investment Purposes

### December 31, 1994

Identity of issuer, borrower, lessor, or similar party	Description of investment including maturity date, rate of interest, collateral, par or maturity value		Current Value
Investment in Master Trust	(1)	\$ 133,510,322	135,254,044
Investment in Employees' Loans	Loans to Plan participants, maturity dates through 5/31/08, interest rates from 7.5% to 11.5% per annum.	-	8,970,184

(1) See note 3.

#### INDEPENDENT AUDITORS' REPORT

The Plan Administrator and Participants
The Profit Sharing Plan of Xerox Corporation and The Xerographic Division, A.C.T.W.u., A.F.L.-C.I.O.:

We have audited the accompanying statements of net assets available for plan benefits of the Profit Sharing Plan of Xerox Corporation and The Xerographic Division, A.C.T.W.U., A.F.L - C.I.O. (Plan) as of December 31, 1994 and 1993, and the related statements of changes in net assets available for plan benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Plan as of December 31, 1994 and 1993, and the changes in those net assets available for Plan benefits for the years then ended in conformity with generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets held for investment purposes is presented for purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The fund information in the statements of net assets available for plan benefits and the statement of changes in the assets available for plan benefits is presented for purposes of additional analysis rather than to present the net assets available for plan benefits and changes in the assets available for plan benefits of each fund. The supplemental schedule and fund information have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

KPMG PEAT MARWICK LLP

Rochester, New York May 15, 1995 EXHIBIT INDEX

Electronic Submission Document 2

Exhibit (b)(1) Accountants' Consent

### ACCOUNTANTS' CONSENT

The Board of Directors Xerox Corporation:

We consent to incorporation by reference in the Registration Statement (No. 2-86275) on Form S-8 of Xerox Corporation of our report dated May 15, 1995, relating to the statements of net assets available for plan benefits of the Profit Sharing Plan of Xerox Corporation and The Xerographic Division, A.C.T.W.U., A.F.L - C.I.O. (Plan) as of December 31, 1994 and 1993, and the related statements of changes in net assets available for plan benefits for the years then ended, which report appears in the December 31, 1994 Annual Report on Form 11-K of the Xerox Corporation Profit Sharing and Savings Plan.

KPMG PEAT MARWICK

Rochester, New York June 28, 1995