### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): November 21, 2005

## **XEROX CORPORATION**

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation) 1-4471 (Commission File Number) 16-0468020 (IRS Employer Identification No.)

800 Long Ridge Road P. O. Box 1600 Stamford, Connecticut 06904-1600 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (203) 968-3000

 $\begin{tabular}{ll} \textbf{Not Applicable} \\ \textbf{(Former name or former address, if changed since last report)} \\ \end{tabular}$ 

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):	
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
7	Pre-commencement communications pursuant to Rule 13e-4(c) under the Eychange Act (17 CER 240 13e-4(c))

#### Item 8.01. Other Events.

On November 21, 2005 Registrant held its annual Investor Conference in New York City. Attached as Exhibit 99.1 to this Report is a copy of Registrant's press release dated November 21, 2005 regarding the Investor Conference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Registrant's press release dated November 21, 2005

#### **Forward Looking Statements**

From time to time we and our representatives, may provide information, whether orally or in writing, including certain statements in this Current Report on Form 8-K, that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Litigation Reform Act"). These forward-looking statements and other information are based on our beliefs as well as assumptions made by us using information currently available. In accordance with the provisions of the Litigation Reform Act, we are making investors aware that such forward-looking statements, because they relate to future events, are by their very nature subject to many important factors that could cause actual results to differ materially from those contemplated by the forward-looking statements contained in this Current Report on Form 8-K and other public statements we make. The words "anticipate," "believe," "estimate," "expect," "intend," "will," "should" and similar expressions, as they relate to us, are intended to identify forward-looking statements. Such statements reflect our current views with respect to future events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended. Information concerning certain factors that could cause actual results to differ materially is included in our Quarterly Report on Form 10-Q for the Quarter ended September 30, 2005 filed with the Securities and Exchange Commission. We do not intend to update these forward-looking statements.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, Registrant has duly authorized this Report to be signed on its behalf by the undersigned duly authorized.

Date: November 21, 2005

XEROX CORPORATION

By: /s/ Lawrence A. Zimmerman

Lawrence A. Zimmerman Senior Vice President and Chief Financial Officer



Public Relations Office: 800 Long Ridge Road Stamford, CT 06904 203-968-4644

# **News from Xerox**FOR IMMEDIATE RELEASE

# XEROX LEADERSHIP IN COLOR, SERVICES DRIVES GROWTH; STRONG BUSINESS MODEL BUILDS SHAREHOLDER VALUE

"We're proud of our accomplishments, confident about our strategy and bullish about our future."

NEW YORK, Nov. 21, 2005 – Xerox Corporation (NYSE: XRX), the global leader in document management, technology and services, is delivering shareholder value through a consistent strategy to capture growth opportunities, competitive advantages that win customers, and a strong business model that expands earnings and generates significant cash flow.

That's the message Xerox Chairman and Chief Executive Officer Anne M. Mulcahy is delivering here today at the company's annual investor conference. Mulcahy will join other Xerox executives in reviewing the company's progress, growth opportunities and objectives for 2006.

"We're proud of our accomplishments, confident about our strategy and bullish about our future," said Mulcahy. "We've created a growing, annuity-based business that reflects the power of our innovation and insights into the document management market. Our effective execution is delivering profitable growth and strong financial performance that will continue to build shareholder value."

Mulcahy noted that Xerox's revenue growth strategy is aligned around expanding its share of the \$112 billion document market through three major planks:

• Driving the rapid adoption of COLOR printing in businesses small to large.

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- Creating the "NEW BUSINESS OF PRINTING" by leveraging Xerox's leadership in digital high-volume printing to complement traditional offset printing. The company's digital technology offers the advantages of creating personalized communications and on-demand printing.
- Leading the SERVICES market through Xerox's renowned expertise in document management.

For the full-year 2006, Mulcahy said she expects total revenue to grow 3 percent and earnings per share to grow between 10 percent and 15 percent to a range of \$1.00-\$1.07 per share.

During the conference today, Mulcahy will outline several of Xerox's competitive advantages, including:

**Technology and Innovation** – Xerox has the industry's broadest portfolio of digital document systems for production and office environments of any size. The company's investment in innovation generates a steady stream of advanced technology, including 49 new products to date this year that have won more than 260 awards. Two-thirds of Xerox's equipment sale revenue is from products introduced in the past two years. The company holds more than 8,000 active patents and invests about 6 percent of its revenue in research, development and engineering activities.

**Color Everywhere** – "Just as Xerox created the market for digital black-and-white printing, we're leading the transition to color, making quality color printing more affordable and easier to use for businesses of any size," said Mulcahy, noting that the market opportunity for digital color is expected to double by 2009.

She added that color not only is a strategic imperative for Xerox but also is becoming a business-critical application for its customers. More and more businesses are shifting to digital color systems to produce personalized, colorful materials like

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marketing collaterals, financial statements, catalogs, and user guides on Xerox digital devices including the Xerox iGen3® Digital Production Press, DocuColor® production printers, WorkCentre® color multifunction devices and Phaser® solid ink desktop printers.

Through the third quarter of this year, Xerox's color revenue has grown 18 percent, and color now represents 29 percent of the company's total revenue.

The number of pages printed on Xerox color devices is nearly double from two years ago. In fact, more than 10 billion production color pages will be printed on Xerox systems this year.

"Revenue and gross profit from color pages are five times greater than black-and-white pages," added Mulcahy. "With less than 7 percent of Xerox pages printed on color devices, the growth opportunity is huge. It's a great business model, an attractive market, a competitive advantage – and it's delivering solid returns."

**Document Knowledge and Expertise** – "With more than 50 years of experience creating and leading our market, Xerox has developed unparalleled expertise in document management," said Mulcahy. "Through Xerox Global Services, customers benefit from our ability to simplify their document-intensive work processes; manage their document-related assets; develop systems to easily search, retrieve and store digital files; and provide other services that add value and integrate with our technology."

These services represent a \$20 billion market opportunity for Xerox. Mulcahy added that the strength of Xerox's relationships in large enterprises leads to services-driven technology wins.

**Distribution Channels** – With a direct sales force of 8,000 professionals, Xerox also sells through 7,000 agents and concessionaires, 10,000 resellers, teleWeb, IT and consulting partners, and original equipment manufacturer (OEM) relationships.

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Mulcahy added, "We're reaching more customers in more places around the globe through more diverse channels of distribution."

She also reiterated previously stated guidance for the fourth quarter of 2005, expecting earnings in the range of 25-29 cents per share.

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#### **Media Contacts:**

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NOTE TO EDITORS: To access the 2005 Investor Conference webcast and executive presentations, visit <a href="www.xerox.com/investor">www.xerox.com/investor</a>. XEROX®, iGen3®, WorkCentre® and Phaser® are trademarks of XEROX CORPORATION. DocuColor® is used under license.

This release contains forward-looking statements as defined in the Private Securities Litigation Reform Act. These statements reflect management's current beliefs and expectations, and are subject to risks, uncertainties and assumptions. Should one or more of these risks and uncertainties materialize, or should underlying assumptions prove incorrect, actual results may differ materially from those described in such statements. Information concerning certain factors that could cause actual results to differ materially is included in the company's third-quarter 2005 Form 10-Q filed with the SEC. The company assumes no obligation to update any forward-looking statements as a result of new information or future events or developments.