# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934

Date of Report (date of earliest event reported):
July 11, 2002

XEROX CORPORATION
(Exact name of registrant as specified in its charter)

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New York
(State or other jurisdiction of
1-4471
(Commission File Number)
16-0468020
(IRS Employer Identification No.) incorporation)
800 Long Ridge Road
P. O. Box 1600
Stamford, Connecticut 06904-1600
(Address of principal executive offices)(Zip Code)
Registrant's telephone number, including area code:
(203) 968-3000
Not Applicable
(Former name or former address, if changed since last report)
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Item 5. Other Events.
On April 11, 2002, Registrant reached a settlement with the Securities and Exchange Commission (SEC) relating to matters that had been under investigation by the SEC since June 2000. In connection with the settlement, Registrant agreed to restate its financial statements as of and for the years ended December 31, 1997 through 2000 and to undertake a review of its material internal controls and accounting policies. Registrant also restated its consolidated financial statements for the first three quarters of 2001. The restated consolidated financial statements were filed with the SEC in Registrant's Annual Report on Form 10-K for the Year Ended December 31, 2001 ("2001 Form 10-K Report") and Registrant's Quarterly Report on Form 10-Q for the Quarter Ended March 31, 2002 ("March 2002 Form 10-Q Report").

The restated consolidated financial statements reflect adjustments which are corrections of errors made in the application of U.S. generally accepted accounting principles (GAAP) and include (i) adjustments related to the application of the provisions of Statement of Financial Accounting Standards No. 13 "Accounting for Leases" and (ii) adjustments that arose as a result of other errors in the application of GAAP. All dollar and per share amounts have been revised, as appropriate for the effects of such restatement.

This Current Report on Form 8-K provides key financial data (unaudited) for each of the quarters in the year ended December 31, 2001 and for the quarter ended March 31, 2002 which is supplemental to the financial data contained in Registrant's 2001 Form 10-K Report and Registrant's March 2002 Form 10-Q Report.

## FIVE QUARTERS IN REVIEW

(Unaudited)
In millions, except per-share data


Operations:

## Sales

Service, outsourcing and rentals
Finance income
Total Revenues

Cost of sales (1)
Cost of service, outsourcing and rentals
Equipment financing interest (2)
Total Cost of Sales (1)

Research and development expenses
Selling, administrative and general expenses (3)
Restructuring and asset impairment charges
Gain on sale of half of interest in Fuji Xerox
Other expenses, net
Currency (gains) losses, net (4)
Non-financing interest expense (2) (4)
(Loss) Income before income taxes (benefits), equity income, minorities' interests, extraordinary gain, and cumulative effect of change in accounting principle
(Loss) Income before extraordinary gain and cumulative effect of change in accounting principle

Net (loss) income
Financial Position:
Cash and cash equivalents
Accounts receivable, net
Finance receivables, net

$\begin{array}{rr}\$ & 1,377 \\ 1,292 \\ & 130 \\ ------ \\ \text { \$ } & 2,799 \\ ========\end{array}$
$\$ 1,858$
2,139
286
-------
$\$ 4,283$
$=======$

| \$ 1,708 | \$ 2, 012 |
| :---: | :---: |
| 2, 071 | 2,092 |
| 273 | 278 |
| \$ 4, 052 | \$ 4,382 |


| $\$ 7,443$ |
| ---: |
| 8,436 |
| 1,129 |
| ------ |
| $\$ 17,008$ |
| $=-==-=-2$ |

$\$ 1,253$
1,222
95
------
$\$ 2,570$
$=======$
$\$ 5,170$
4,880
457
-------
$\$ 10,507$
$=======$

| $\$$ | 251 | $\$$ |
| ---: | ---: | ---: |
| 1,149 | 257 |  |
|  | 129 | 1,220 |
|  | $(769)$ | 295 |
|  | -- |  |
|  | $(63$ |  |
|  | $155)$ | 184 |
|  |  | 141 |

\$ 257
1,175
63
--
\$
1,
232
184
228
$(4)$

64
$(37)$
102
\$
4,728
715
$(773)$
1,169
146

90
473
(29)

24
59
48
$(37)$
102
446

$$
\begin{array}{rr}
\$ & 1,025 \\
1,159 \\
92 \\
- & ----- \\
\$ & 2,276
\end{array}
$$

--
90
24
81
(53)
(46)
\$ (46)

|  | 2001 |  |  |  | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| First | Second | Third | Fourth | Full | First |
| Quarter | Quarter | Quarter | Quarter | Year | Quarter |
| Restated | Restated | Restated |  |  |  |

Consolidated Capitalization:
Short-term debt and current portion of long-term debt

| $\$ 3,303$ | $\$ 3,035$ | $\$ 3,168$ | $\$ 6,637$ | $\$ 6,637$ | $\$ 6,704$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 14,701 | 13,547 | 13,593 | 10,128 | 10,128 | 10,712 |
| ------ | ------ | ----- | ----- | ------ | ------- |
| $\$ 18,004$ | $\$ 16,582$ | $\$ 16,761$ | $\$ 16,765$ | $\$ 16,765$ | $\$ 17,416$ |
| $=========$ | $========$ | $========$ | $========$ | $================$ | $====$ |
| $\$ 1,962$ | $\$ 1,958$ | $\$ 1,978$ | $\$ 1,820$ | $\$ 1,820$ | $\$ 1,713$ |
| $\$ 21,132$ | $\$ 19,692$ | $\$ 19,882$ | $\$ 20,815$ | $\$ 20,815$ | $\$ 21,353$ |

Total Capitalization(5)
Common Shares Outstanding (in millions):
Average common shares outstanding during the period for basic (loss) earnings per share
Average common shares outstanding during the period for diluted (loss) earnings per share

| 680 | 701 | 718 |
| :--- | :--- | :--- |
| 782 | 701 | 718 |

(Loss) Earnings per Share:

| Basic (loss) earnings per Share | \$ | 0.32 | \$(0.14) |  | \$ | (0.05) | \$ | (0.23) | \$ | (0.12) | \$(0.06) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted (loss) earnings per Share | \$ | 0.29 |  | .14) | \$ | (0.05) | \$ | (0.23) | \$ | (0.12) |  | . 06 ) |
| Other data: |  |  |  |  |  |  |  |  |  |  |  |  |
| Restructuring and asset impairment charges (after taxes) | \$ | 81 | \$ | 222 | \$ | 47 | \$ | 157 | \$ | 507 | \$ | 101 |
| Gain on sale of half of interest in |  |  |  |  |  |  |  |  |  |  |  |  |
| Fuji Xerox (after taxes) |  | (300) |  | -- |  | -- |  | (4) |  | (304) |  | -- |
| Currency (gains) losses, net (after taxes) |  | (44) |  | 10 |  | 38 |  | (25) |  | (21) |  | 22 |

(1) Includes inventory charges of $\$ 0, \$ 24, \$ 5, \$ 13$ and $\$ 2$, respectively associated with restructuring actions. These are in addition to all other inventory charges occurring in the period.
(2) Third quarter 2001 interest expense includes a net gain of $\$ 46$ from the mark-to-market valuation of interest rate swaps required to be recorded as a result of applying Statement of Financial Accounting Standard No. 133 "Derivatives and Hedging" (SFAS No. 133) accounting rules. Similarly, fourth quarter 2001 interest expense reflects a net loss of $\$ 17$ from the mark-to-market valuation of interest rate swaps in accordance with SFAS No. 133 accounting rules. The overall decline in interest expense beginning in the third quarter 2001 primarily reflects lower interest rates as compared to prior periods.
(3) Includes bad debt expense of $\$ 84, \$ 93, \$ 151, \$ 110$ and $\$ 103$, respectively.
(4) Included in Other expenses, net.
(5) Calculated as the total of short term debt and current portion of long term debt, long term debt, deferred ESOP benefits, minorities' interest in equity of subsidiaries, obligation for equity put options, Company-obligated, mandatorily redeemable preferred securities of subsidiary trusts holding solely subordinated debentures of the Company, preferred stock, common stock, including additional paid in capital, retained earnings and accumulated other comprehensive loss.

Segment data is as follows:

|  | 2001 (6) |  |  |  | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| First | Second | Third | Fourth | Full | First |
| Quarter | Quarter | Quarter | Quarter | Year | Quarter |
|  |  |  |  | ---- |  |

Revenue:

| ------ | $\$ 1,449$ | $\$ 1,484$ | $\$ 1,391$ | $\$ 1,559$ | $\$ 5,883$ | $\$ 1,318$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Production | 1,741 | 1,732 | 1,641 | 1,796 | 6,910 | 1,638 |
| Office | 504 | 512 | 487 | 523 | 2,026 | 448 |
| DMO |  |  |  |  |  |  |


| Sоно |  | 123 |  | 96 |  | 111 |  | 80 |  | 410 |  | 70 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other |  | 474 |  | 459 |  | 422 |  | 424 |  | 1,779 |  | 384 |
| Total Revenue |  | , 291 |  | 283 |  | , 052 |  | 382 |  | , 008 |  | , 858 |
| Segment profit (loss) : |  |  |  |  |  |  |  |  |  |  |  |  |
| Production | \$ | 112 | \$ | 101 | \$ | 73 | \$ | 180 | \$ | 466 | \$ | 105 |
| Office |  | 47 |  | 98 |  | 63 |  | 157 |  | 365 |  | 91 |
| DMO |  | (70) |  | 5 |  | (12) |  | (48) |  | (125) |  | (5) |
| SOHO |  | (79) |  | (84) |  | (54) |  | 22 |  | (195) |  | 27 |
| Other |  | (1) |  | (42) |  | (101) |  | 35 |  | (109) |  | (112) |
| Total segment profit (loss) | \$ | 9 | \$ | 78 | \$ | (31) | \$ | 346 | \$ | 402 |  | 106 |

Segment margin:

| - -------------- | $7.7 \%$ | $6.8 \%$ | $5.2 \%$ | $11.5 \%$ | $7.9 \%$ | $8.0 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Production | $2.7 \%$ | $5.7 \%$ | $3.8 \%$ | $8.7 \%$ | $5.3 \%$ | $5.6 \%$ |
| Office | $(13.9) \%$ | $1.0 \%$ | $(2.5) \%$ | $(9.2) \%$ | $(6.2) \%$ | $(1.1) \%$ |
| DMO | $(64.2) \%$ | $(87.5) \%$ | $(48.6) \%$ | $27.5 \%$ | $(47.6) \%$ | $38.6 \%$ |
| SOHO | $(0.2) \%$ | $(9.2) \%$ | $(23.9) \%$ | $8.3 \%$ | $(6.1) \%$ | $(29.2) \%$ |
| Other | $0.2 \%$ | $1.8 \%$ | $(0.8) \%$ | $7.9 \%$ | $2.4 \%$ | $2.7 \%$ |

(6) For purposes of comparability, 2001 segment information has been adjusted to reflect a change in measurement of segment profit or loss that was enacted in 2002. The nature of the changes related primarily to corporate expense and other allocations associated with internal reorganizations made in 2002, as well as decisions concerning direct applicability of certain overhead expenses to the segments. The adjustments increased (decreased) full year 2001 revenues as follows: Production-(\$16), Office - (\$16), DMO - (\$1), SOHO -\$3 and Other- \$30. The full year 2001 segment profit was increased (decreased) as follows: Production - \$12, Office - \$24, DMO - \$32, SOHO - \$2 and Other - (\$70).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Registrant has duly authorized this report to be signed on its behalf by the undersigned duly authorized.

XEROX CORPORATION
/s/ GARY R. KABURECK
By: GARY R. KABURECK
Assistant Controller and Chief Accounting Officer

